

Price: More than \$6 million for stock (merger)

Buyer: Citywide Communications Inc., Baton Rouge (Peter Moncrieffe, president); owns KQXL-FM/ WXOK(AM) and WYCT-FM Baton Rouge, and KFXZ-FM/KRRQ-FM Lafayette, La.

Seller: Southern Communications Inc., Baton Rouge (Don Nelson, president); no other broadcast interests

Facilities: WKJN-FM: 103.3 mhz, 100 kw, ant. 1,004 ft.; WIBR: 1300 khz, 5 kw day, 1 kw night

Formats: WKJN-FM: country; WIBR: sports

Broker: Klein Ainsworth & Co.

KNSN(AM) Chico and KHSL-FM Paradise, Calif.

Price: \$1.466 million

Buyer: McCoy Broadcasting Co., Portland, Ore. (Craig W. McCoy, president/43.7% owner); owns KPAY (AM)-KMXI(FM) Chico; KCCY-FM and KDZA-FM Pueblo, Colo., and KPNW (AM)-KODZ(FM) Eugene, Ore.

Seller: Alta California Broadcasting Inc., Carefree, Ariz. (John C. Power, president; Redwood Broadcasting Inc., owner); is buying KNNN-FM Central Valley/Redding and KHSL-FM Shingletown, Calif. (see item, below. Note: Alta bought KNSN and KHSL-FM for \$1.15 million in June 1995.) Redwood has applied to build TVs in Pocatello, Idaho; Butte, Great Falls and Missoula, Mont., and Marquette, Mich. Redwood MicroCap Fund Inc., 53% owner of Redwood Broadcasting, has applied to build FM in Los Molinos, Calif.

Facilities: AM: 1290 khz, 5 kw; FM: 103.5 mhz, 1.61 kw, ant. 1,250 ft.

Formats: AM: talk; FM: country

Broker: Exline Co.

WSWN(AM)-WBGF(FM) Belle Glade and WCTH(FM) Plantation Key, Fla.

Price: \$2 million (\$1 million cash for WSWN-WBGF; \$1 million for WCTH)

Buyer: BGI Broadcasting LP, New York (David P. Lampel, principal; Figgie Family Equity Fund Ltd. LLC, majority owner); owns WSVI(TV) St. Croix, V.I.; has applied to build TV in Destin, Fla. Lampel has interest in KVTO(AM)-KBLX-FM Berkeley, Calif.; WLIB(AM)-WBLS-FM New York, and KSJL-FM San Antonio, Tex.

Seller: Seminole Broadcasting Inc./ Sounds of Service Radio Inc., West Palm Beach, Fla. (Marie B. Rivers, principal). Majority owner E.D. Rivers Jr. Trust owns WGUN(AM) Atlanta and WEAS-AM-FM Savannah and WGOV (AM)-WAAC(FM) Valdosta, Ga.; is selling KWAM(AM)-KJMS-FM Memphis.

Facilities: AM: 900 khz, 1 kw day, 26 w night; FM: 93.5 mhz, 3 kw, ant. 285 ft.; WCTH: 100.3 mhz, 100 kw, ant. 440 ft.

Format: AM: religion; FM: soft hits; WCTH: adult contemporary

Broker: Hadden & Associates

WFAD(AM) Middlebury, Vt.-WMNM-FM Port Henry, N.Y.

Price: \$925,000 (includes \$25,000 noncompete agreement)

Buyer: Pathfinder Communications Inc., Ridgefield, Conn. (Sara D. Goodwill, president/owner); is buying WGTK-FM Middlebury

Seller: Pro-Radio Inc., Middlebury, Vt. (spouses Mark T. and Mary T. Brady, principals); no other broadcast interests

Facilities: AM: 1490 khz, 1 kw; FM: 92.1 mhz, 18 kw, ant. 10 ft.

Formats: AM: full-service; FM: oldies

Broker: Kozacko Media Services

KOSE-FM Osceola and CP for KAMJ-FM Gosnell; swap of KOSE(AM) Osceola and KSUD(AM) West Memphis, all Ark.

Price: \$900,000 (\$550,000 cash plus value of KSUD)

Buyer of FMs, swapper of KSUD: Phoenix Broadcasting Co. Inc., Blytheville, Ark. (Harold L. Sudbury, president). Sudbury owns KLCN(AM)-KHLS(FM) Blytheville, Ark.; KHFA-FM Hope and KNBY(AM)-KOKR(FM) Newport, all Ark.

Seller of FMs, swapper of KOSE: Pollack Broadcasting Co., Memphis (William Pollack, executive VP/principal owner); owns KIEM-TV Eureka, Calif.; KLAX-TV Alexandria, La., and WPLX (AM)-WMFS-FM Memphis; is buying KAFW-FM Wilson, Ark.

Facilities: KOSE-FM: 107.3 mhz, 3 kw, ant. 223 ft.; KAMJ-FM: 93.9 mhz, 3 kw, ant. 171 ft.; KOSE: 860 khz, 1 kw day, 20 w night; KSUD: 730 khz, 250 w

Formats: KOSE-FM: not on air; KAMJ-FM: not on air; KOSE: oldies; KSUD: religion

Broker: Sunbelt Media Inc.

KHUB(AM)-KFMT(FM) Fremont, Neb.

Price: \$582,000

Buyer: K-Heartland Broadcasting LLC, Omaha (Terri E. Simpson, president/owner); is buying KMRV(FM) Blair, Neb., from seller (see item, below)

Seller: KHUB Inc., West Des Moines, Iowa (Joseph A. Nugent, 66.66% owner); owns 51% of KUET(AM) Black Canyon, Ariz.

Facilities: AM: 1340 khz, 500 w day, 1 kw night; FM: 105.5 mhz, 1.2 kw, ant. 450 ft.

Format: AM: MOR; FM: country

KRTA(AM) Medford and KYJC-FM

Grants Pass, Ore.

Price: \$550,000

Buyer: Opus Broadcasting Systems Inc., Medford, Ore. (Henry L. Flock, president/80% owner)

Seller: Encore Broadcasting Corp., Bellevue, Wash. (Fredric A. Danz, president/owner); no other broadcast interests

Facilities: AM: 610 khz, 5 kw; FM: 96.9 mhz, 32 kw, ant. 2,058 ft.

Formats: AM: Spanish; FM: rockin' country

WZLG(AM)-WMXY(FM) Hogansville, Ga.

Price: \$510,000

Buyer: Janz Broadcasting Inc., LaGrange, Ga. (Steven and Julie Zimmerman, 90% owners). Steven Zillerman owns 14.4% of seller, to be surrendered at closing.

Seller: First Georgia Broadcasting Inc., Griffin, Ga. (L.A. Bolton, president). Bolton has interests in WQIS(AM)-WNSL-FM Laurel, Miss.

Facilities: AM: 720 khz, 10 kw day; FM: 98.1 mhz, 14.5 kw, ant. 328 ft.

Format: AM: Urban contemporary; FM: adult contemporary, oldies

KIOL(FM) Lamesa/Midland/Odessa, Tex.

Price: \$508,000

Buyer: Noalmark Broadcasting Corp., El Dorado, Ark. (William Nolan, president); owns KELD(AM)-KIXB(FM) and KISQ(FM) (formerly KAGL) El Dorado, KKIX(FM) Fayetteville, KKZQ(FM) Lowell and KXOW(AM)-KLAZ(FM) Hot Springs, all Ark.; KYKK(AM), KIXN(FM) and KZOR(FM) Hobbs, N.M., and KKTU-AM-FM Kilgore, Tex.

Sellers: Community Service Radio Group, Altus, Okla. (Galen O. Gilbert, president). Gilbert owns KSWM (AM) Aurora, Mo.; KWHW(AM)-KRKZ(FM) Altus and KWON(AM)-KYFM(FM) Bartlesville, Okla., and KIOL(FM) Lamesa and KDXE(FM) Sulphur Springs, Tex.; is buying KTJS(AM)-KQTX(FM) Hobart, Okla.

Facilities: 100.3 mhz, 100 kw, ant. 800 ft. Note: KIOL will switch frequencies with KMMX(FM) Lamesa/Lubbock, Tex., 104.7 mhz, 100 kw, ant. 920 ft.

Format: Soft hits

Broker: Whitley Media

WCJM-AM-FM West Point, Ga.

Price: \$500,000 (including \$25,000 noncompete agreement)

Buyer: Fuller Broadcasting Co. of Valley Inc., Opelika, Ala. (Gary Fuller, president/58% owner); owns WKKR(FM) Auburn, Ala., and WZMG (AM)-WMXA(FM) Opelika; is buying WTLM(AM) Pepperell, Ala. (see item, below)

Seller: Radio Valley Inc., West Point,

Ga. (C. Jim Murphy, president); no other broadcast interests

Facilities: AM: 1310 khz, 1 kw; FM: 100.9 mhz, 1.85 kw, ant. 235 ft.

Formats: AM: R&B; FM: country

WBZA(AM) Glens Falls-WMJR(FM) Hudson Falls, N.Y.

Price: \$400,000

Buyer: Starview Media Inc., York, Pa. (Douglas W. George, president/87% owner); owns WJUN-AM-FM Mexico, Pa.; is buying WWBV(FM) Beaver Springs, Pa., and WSTL(AM) South Glens Falls-WENU(FM) Hudson Falls. George owns 87% of WOYK(AM) York.

Seller: Northway Broadcasting Inc., Glens Falls (E. Mark Vieira, president/part-owner). Vieira owns 20% of WKMC(AM) Roaring Springs and WHPA(FM) Hollidaysburg, Pa.

Facilities: AM: 1230 khz, 1 kw; FM: 107.1 mhz, 280 w, ant. 844 ft.

Formats: AM: MOR, talk; FM: adult contemporary

WISS-AM-FM Berlin, Wis.

Price: \$315,000

Buyer: Caxambus Corp., Fond du Lac, Wis. (Steven J. Peterson, president/owner); no other broadcast interests.

Seller: Kingsley H. Murphy Jr., Minneapolis; owns KCHK-AM-FM New Prague, Minn.

Facilities: AM: 1090 khz, 500 w day; FM: 102.3 mhz, 4.5 kw, ant. 155 ft.

Formats: AM-FM: C&W, farm, sports

KASO-AM-FM Minden, La.

Price: \$200,000

Buyer: Ninety-Five Point Seven Inc., Shreveport, La. (John D. Mitchell, president/80% owner). Mitchell owns 75% of KIMP(AM)-KPXI(FM) Mount Pleasant and 56.6% of KLLI(FM) Hooks and KYGL(FM) Texarkana, all Tex. (simultaneously, Ninety-Five Point Seven is selling KASO(AM) to Charles D. and Pattie C. Odum; see item, below)

Seller: Cook Enterprises Inc., Minden (Harold Ray Cook, president/owner); no other broadcast interests

Facilities: AM: 1240 khz, 1 kw; FM: 95.7 mhz, 3 kw, ant. 144 ft.

Formats: AM: Country; FM: music of the '60s, '70s and '80s

WELS-AM-FM Kinston, N.C.

Price: \$150,000

Buyer: Willis Broadcasting Corp., Norfolk, Va. (L.E. Willis Sr., president/owner); owns KLRG(AM) North Little Rock and KMZX(FM) Lonoke, Ark.; WTJH(AM) East Point, Ga.; WWCA(AM) Gary, Ind./East Chicago; WESL(AM) East St. Louis; WDDT(AM) Greenville and WJXN(AM) Jackson, Miss.;

WURB(FM)-WBTE(AM) Windsor and WPOL(AM) Winston-Salem, N.C.; WKSO(FM) Orangeburg and WKWQ(FM) Batesburg, S.C.; KDFT(AM) DeSoto, Tex., and WPCE(AM) Portsmouth, Va.; is buying WTNC(AM) Thomasville, N.C. L.E. Willis owns WAYE(AM) Birmingham, Ala.; KFTH(FM) Marion, Ark.; WPZZ(FM) Franklin, Ind.; WBOK(AM) New Orleans; WJNS(FM) Yazoo City and WJXN(AM) Utica, Miss.; WGSP(AM) Charlotte, WSRG(AM) Durham and WBXB(FM) Edenton, all N.C.; WURD(AM) Philadelphia, and WXSS(AM) Memphis, Tenn.; is selling WMYK(FM) Moyock, N.C. (see item, below)

Seller: F.S.A. Broadcasting Group Inc., Mocksville, N.C. (Jeffrey R. Smith, president); owns WIFM(AM)-FM Elkin, N.C.

Facilities: AM: 1010 khz, 1 kw day, 75 w night; FM: 102.9 mhz, 3 kw, ant. 295 ft.

Formats: AM: Southern gospel; FM: urban gold

Broker: Gordon Rice Associates

WASG(AM) Atmore and WZEW(FM) East Brewton, Ala.

Price: \$125,000 (\$100,000 for WASG, \$25,000 for WZEW)

Buyer: 550-AM, Lenexa, Kan. (Michael Gliner, president/50% owner). Gliner owns WREN(AM) Topeka, Kan.; WBAJ(AM) Blythewood, S.C., and KGGN(AM) Gladstone, Mo.; is buying KSRX(AM) El Dorado, Kan. (see item, below); has applied to build AM in South Tucson, Ariz.; has interests in applications to build FMs in Baldwin City, Kan., and Flint, Mich.

Seller: Creek Indian Enterprises, Atmore, Ala. (Eddie L. Tullis, chairman); owns WYDH(FM) Atmore

Facilities: AM: 550 khz, 25 kw day, 144 w night; FM: 95.7 mhz, 6 kw, ant. 328 ft.

Formats: AM: C&W; FM: not on air

RADIO: FM

WVGO-FM Richmond and WLEE-FM Williamsburg/Richmond

Price:

\$14.5 million

Buyer: ABS Communications, Richmond, Va. (Kenneth Brown, president); owns WKHK-FM Colonial Heights/Richmond and WBZU(FM) Crewe, Va.

Seller: Benchmark Communications, Baltimore (Bruce R. Spector, Joseph L. Mathias IV, general partners); owns WDSD-FM, WDOV(AM) and WSRV-FM all Dover/Wilmington, Del.; WWFG-FM and WOSC-FM Salisbury/Ocean City, Md.; WCOS-AM-FM, WHKZ-FM and WVOC(AM) all Columbia and WESC-AM-

FM and WFNQ-FM Greenville/Spartanburg, all S.C.; WLEE-AM Richmond, WUSQ-FM, WNTW(AM) and WFOX-FM Winchester and WROV-AM-FM and WYYD-FM Roanoke/Lynchburg, all Va.; is buying KRMD-AM-FM Shreveport, La.; WSIC(AM)-WFMX(FM) Statesville, N.C., and WJNZ-FM Anderson/Greenville, S.C.; is selling WTAR(AM)-WLTY-FM Norfolk and WKOC-FM Chesapeake/Norfolk; has option to purchase WLNI-FM Lynchburg

Facilities: WVGO-FM: 106.5 mhz, 7.6 kw, ant. 1,233 ft.; WLEE-FM: 96.5 mhz, 50 kw, ant. 492 ft.

Format: WVGO-FM: AOR, modern rock; WLEE-FM: '70s

Broker: Bergner & Co.

WTGE-FM Baton Rouge

Price: \$5.5 million (includes \$50,000 noncompetition agreement)

Buyer: Guaranty Broadcasting Corp., Baton Rouge (George A. Foster Jr., president); owns WGGZ(FM) Baton Rouge, WFPR(AM)-WHMD(FM) Hammond and KJIN(AM)-KCIL(FM) Houma, La., and WBEX(AM)-WKJ(FM) Chillicothe, Ohio

Seller: Vetter Communications Co. Inc., Baton Rouge (Cyril E. Vetter, chairman/CEO); is selling WVLA(TV) Baton Rouge

Facilities: 100.7 mhz, 97 kw, ant. 1,499 ft.

Format: Rock

WMYK(FM) Moyock, N.C.

Price: \$3.35 million

Buyer: Clear Channel Communications Inc.; is buying Heftel Broadcasting Corp. (see combo item, above)

Seller: Willis Broadcasting Corp.; is buying WELS-AM-FM Kinston, N.C. (see item, above)

Facilities: 92.1 mhz, 18 kw, ant. 384 ft.

Format: Urban

KNRV-FM (formerly KLTX-FM) Harker Heights/Killeen, Tex.

Price: \$1.1 million

Buyer: KCKR-FM Inc., Tyler, Tex. (Don R. Chaney, president/32% owner). Chaney owns KZMZ(FM) Alexandria, La., and KKIK(FM) Temple and KCKR(FM) Waco, Tex.

Seller: Gulfstar Communications Inc. (R. Steven Hicks, CEO); owns WJBO(AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge, La.; KLVI(AM)-KYKR(FM) Beaumont, WTAW(AM)-KTSR(FM) College Station, KIIZ-FM Killeen, KKAM(AM)-KFMX-FM and KRLB-FM Lubbock, KKMY(FM) Orange, KKYR-AM-FM Texarkana, WACO-AM-FM Waco and KBRO(FM) Hillsboro/Waco, KNUE(FM) Tyler and KIXS(FM) Victoria, all Tex.; is buying

KRYS-AM-FM and KMXR(FM) Corpus Christi, KAFX-FM Diboll/Lufkin, KTYL-FM Tyler, KLBK(FM) Bloomington/Victoria and KISX(FM) Whitehouse/Tyler, all Tex.; is selling KCHX(FM) Midland, Tex.; has time brokerage agreement with KAGG(FM) Madisonville, Tex. Hicks also is president/10.8% owner of SFX Broadcasting Inc.
Facilities: 105.5 mhz, 930 w, ant. 587 ft.
Format: Classic rock
Broker: Whitley Broadcast Media Inc. (buyer)

KEWB(FM) Anderson, Calif.
Price: \$950,000 (includes \$100,000 noncompete agreement)
Buyer: McCarthy Wireless Inc., Redding, Calif. (Craig C. McCarthy, president/30.23% owner; father Robert E. McCarthy/VP, 46.5% owner); owns KNCQ-FM Redding and KEGF-FM Red Bluff, Calif.
Seller: Radio Associates Inc., Modesto, Calif. (Robert Salmon, president); no other broadcast interests
Facilities: 94.7 mhz, 4.2 kw, ant. 1,565 ft.
Format: Country

WTID(FM) Reform, Ala.
Price: \$840,000
Buyer: Radio South Inc., Tuscaloosa, Ala. (Voncile Pearce, president), owns WTSK(AM) and WTUG(FM) Tuscaloosa, Ala. Houston L. Pearce, owner of Radio South, owns WJDO(FM), WZMP(FM) and WMGP(AM) Meridian and WWKZ(FM) New Albany, Miss.; 40% of WXYK(FM) Pascagoula, Miss.; 50.86% of WARF(AM) Jasper and WFFN(FM) Cordova, Ala., and 33% of KHLA(FM) and KLCL(AM) Lake Charles, La. Voncile Pearce owns WKZS(FM) Union, Miss.
Seller: Transmit Enterprises Inc., Dothan, Ala. (McDavid Flowers, principal). Flowers owns 37.9% of WMXZ(FM) DeFuniak Springs, Fla., and 25% of WESP(FM) Dothan; has interest in WNGM-TV Athens, Ga.; is selling 50% ownership of WGTN(AM) DeFuniak Springs, which is being sold.
Facilities: 101.7 mhz, 23.37 kw, ant. 727 ft.
Format: CHR

KRIM(FM) Payson, Ariz.
Price: \$750,000
Buyer: Rainbow Broadcasting Inc., Scottsdale, Ariz. (Charles Jayson Brentlinger, president/33.33% owner); is selling KBZR(FM) Coolidge, Ariz.
Seller: Pleasant Valley Broadcasting Corp., Phoenix (Jeffrey R. Morris, president); no other broadcast interests

Facilities: 104.3 mhz, 100 kw, ant. 1023 ft.
Format: Country

KRGO-FM Roy, Utah
Price: \$700,000
Buyer: Sundance Broadcasting LLC, Sandy, Utah (Gary H. Waldron, managing member/99% owner); no other broadcast interests
Seller: Kargo Broadcasting Inc., Salt Lake City (Gene Guthrie, vice president); no other broadcast interests
Facilities: 107.9 mhz, 67 kw, ant. 2,383 ft.
Format: Country

KFZL(FM) Bishop, Tex.
Price: \$550,000
Buyer: Manuel Davila, Jr., Corpus Christi, Tex.; owns 60% of KCCT(AM), 50% of KBSO(FM) Corpus Christi
Seller: Cismek Corp., Bishop, Tex. (Joe Cisneros, president); no other broadcast interests
Facilities: 107.1 mhz, ERP 3 kw, ant. 324 ft.
Format: Spanish

CP for WJUS(FM) Fort Walton Beach, Fla.
Price: \$500,000
Buyer: F.W.B. Radio Inc., Pensacola, Fla. (Gerald D. Schroeder, president/40% owner). Schroeder owns 75% of WSWL(AM) Pensacola; has 75% interest in application to build FM in Pensacola.
Seller: Juanina Broadcasting Inc., Fort Walton Beach (H. Bart Fleet, personal representative); no other broadcast interests
Facilities: 96.5 mhz, 98 kw, ant. 984 ft.
Broker: Hadden & Associates (seller)

WZZS(FM) Zolfo Springs, Fla
Price: \$375,000
Buyer: Kneller Broadcasting of Charlotte County Inc., Punta Gorda, Fla. (Harold M. Kneller, Jr., president); no other broadcast interests
Seller: Teddy Bear Communications Inc., Zolfo Springs (Ted L. Hite Sr., president); no other broadcast interests
Facilities: 106.9 mhz, 6 kw, ant. 389 ft.
Format: Contemporary country
Broker: Media Venture Partners

WPTG(FM) West Point, Va.
Price: \$301,000
Buyer: Real Radio Inc., Williamsburg, Va. (Gilinda Rogers [Granger's daughter], president/owner)
Seller: WPTG Inc., Williamsburg, Va. (Gilbert L. Granger, president); owns WMBG(AM) Williamsburg.
Facilities: 107.9 mhz, 6 kw, ant. 328 ft.
Format: Country

WBFL(FM) Bellows Falls, Vt.
Price: \$250,000
Buyer: Watertown Radio Associates LP, Claremont, N.H. (Jeffrey Shapiro, president). Watertown principals have interests in WNCQ(FM) Morristown, WKRT(AM)-WIII(FM) Cortland and WCPV(FM) Essex, all N.Y., and WTSV(AM)-WHDQ-FM Claremont, WNHV(AM)-WKXE(FM) White River Junction and WSSH(FM) Marlboro, all Vt.
Seller: Upper Valley Radio Network Inc., Rye, N.H. (Edward H. Herlihy, president); no other broadcast interests
Facilities: 107.1 mhz, 1 kw, ant. 530 ft.
Format: Adult alternative
Broker: Media Services Group of Providence

KTCM(FM) Kingman, Kan.
Price: \$180,000
Buyer: Daniel Gentry, Wichita, Kan.
Seller: New Life Fellowship Inc., Oklahoma City (Jimmy Wayne Lee, bankruptcy trustee); owns KIBN(FM) Wichita; is selling KTLI-FM and KSRX(AM) El Dorado, Kan.
Facilities: 100.3 mhz, 48 kw, ant. 505 ft.
Format: Dark

WVYH(FM) North Windham, Me.
Price: \$180,000
Buyer: Great Windham Wireless Talking Machine LLC, Lewiston, Me. (Ronald Frizzell, 51% owner); the principals of Great Windham have interests in WTHT(FM) and WZOU(AM) Lewiston and WLAM(AM) Gorham, Me.
Seller: Sebago Broadcasting Co., McLean, Va. (A. Wray Fitch III, president/40% owner; 60% owned by his wife, Elizabeth B. Fitch); A. Wray Fitch III owns 33% of WVES(FM) Accomac, Va., and has applied for FM in Exmore, Va. Wray and Elizabeth Fitch each have 30% interest in application for FM in Ettrick, Va.
Facilities: 106.7 mhz, 810 w, ant. 623 ft.
Format: Not on air

KHZL(FM) Shingletown/Redding, Calif.
Price: \$170,000
Buyer: Alta California Broadcasting Inc.; is selling KNSN(AM) Chico and KHSL-FM Paradise, Calif. (see item, above)
Seller: Michael Robert Birdsill, Chico, Calif.; no other broadcast interests
Facilities: 105.3 mhz, 10 kw, ant. 1,056 ft.
Format: Adult contemporary

KZLN-FM Othello, Wash.
Price: \$120,000 (including \$38,000 non-compete agreement)
Buyer: Wheeler Broadcasting Inc.,

Grand Coulee, Wash. (Verl D. Wheeler, president/44% owner); KEYG(AM)-FM Grand Coulee, Wash.
Seller: P-N-P Broadcasting Inc., Othello (Duane J. Polich, president); no other broadcast interests
Facilities: 97.5 mhz, 4.6 kw, ant. 656 ft.
Format: Oldies

WUFM(FM) Columbus, Ohio

Price: \$95,000 (including \$55,000 construction costs)
Buyer: Spirit Communications Inc., Westerville, Ohio (John and Kathy Shumate, co-owners); no other broadcast interests
Seller: Family Stations Inc., Sacramento, Calif. (Harold Camping, president); owns WBFR(FM) Birmingham, Ala.; KPHF(FM) Phoenix; KEAR(FM) San Francisco, KEBR-FM North Highlands, KEFR(FM) Le Grand, KFNO(FM) Fresno, KHAP(FM) Chico, KEBR(AM) Rocklin, KECR(AM) El Cajon-San Diego, KFRN(AM) Long Beach, KFTL(TV) Stockton and KPRA(FM) Ukiah, all Calif.; WCTF(FM) Vernon, Conn.; WFTI-FM St. Petersburg, WJFR(FM) Jacksonville and WWFR(FM) Okeechobee, all Fla.; WFRG(FM) Columbus, Ga.; WJCH(FM) Joliet, Ill.; KDFR(FM) Des Moines and KYFR(AM) Shenandoah, Iowa; WFSI(FM) Annapolis, Md.; WKDN(FM) Camden and WFME-TV-FM Newark, N.J.; WFBF(FM) Buffalo, WFRH(FM) Kingston, WFRW(FM) Webster and WFRS(FM) Smithtown, all N.Y.; WYTN(FM) Youngstown, WOTL(FM) Toledo and WCUE(AM) Cuyahoga Falls, all Ohio; KOFE(FM) Springfield, Ore.; WEFR(FM) Erie and WFRJ(FM) Johnstown, Pa.; WFOH(FM) Charleston, S.C.; KUFR(FM) Salt Lake City; KJVH(FM) Longview and KARR(AM) Kirkland, Wash., and WMWK(FM) Milwaukee; is selling KTXB(FM) Beaumont, Tex.; has CPs for FMs in Sacramento and Bakersfield, Calif.; has applied to build FM in Newburgh, N.Y.

Facilities: 88.7 mhz, 700 w, ant. 837 ft.
Format: Christian rock

CP for FM at Bismarck, N.D.

Price: \$50,000

Buyer: Missouri River Broadcasting Inc., Fargo, N.D. (James D. Ingstad, president/owner). Ingstad owns KLXX(AM) Mandan and KBYZ(FM) and KKCT(FM), all Bismarck (for other holdings see "Changing Hands," Feb. 26)
Seller: Community Airwaves Corp., Minneapolis (Christopher T. Dahl, CEO/55% owner); owns KNUI-AM-FM Kahului, KNUQ-FM Paauiilo and KHNR(AM) Honolulu, all Hawaii; KQHT-FM Crookston and KLGR-AM-FM Redwood Falls, Minn.; KRRZ-AM-KZPR-FM and KIZZ-FM Minot, N.D.; KKA(AM)-KQAA

(FM) Aberdeen and KBHB(AM)-KRCS(FM) Sturgis, S.D.; is buying KMVI-AM-FM Wailuku/Pukalani, Maui, Hawaii. Dahl is president/13.2% owner of Children's Broadcasting Corp., Minneapolis (for CBC's holdings see "Changing Hands," March 18)

KCBZ(FM) Cannon Beach, Ore.

Price: \$32,500

Buyer: Broad Spectrum Communications Inc., Lake Oswego, Ore. (Eric Dausman, president/50% owner); owns 66.7% of KLRS(FM) Chico, Calif.; 3% of KCEZ(FM) Corning, KDIG(FM) Orland and KKCY(FM) Colusa, all Calif.

Seller: Cannon Beach Broadcasting Co., Warrenton, Ore. (Jack Dennon, principal); no other broadcast interests

Facilities: 102.7 mhz, 100 kw, ant. 1,976 ft.

Format: Oldies

KZRO(FM) Dunsmuir, Calif.

Price: \$25,000

Buyer: Dennis M. Crepps, Mt. Shasta, Calif.; no other broadcast interests

Seller: Fatima Response Inc., Long Beach, Calif. (Kimberly M. Thompson, president/CEO); has applied to build FMs in McCloud, Calif., and Keno, Ore.

Facilities: 100.1 mhz, 3 kw, ant. 157 ft.
Format: Religion

KRXZ(FM) Ardmore, Okla.

Price: \$25,000

Buyer: Oklahoma Sports Properties Inc., Tulsa, Okla. (Fred Weinberg, president/owner); owns KTRT(AM) Claremore and KBIX(AM) Muskogee, Okla.; is buying KADS(AM) Elk City, KMYZ(AM) Pryor and KOKC(AM) Guthrie, all Okla. Weinberg owns 50% of KMTW(AM) Las Vegas.

Seller: Pennok Communications, Madill, Okla. (Robert Versace, president); no other broadcast interests

Facilities: 96.5 mhz, 3 kw, ant. 328 ft.

Format: Dark

Broker: Frank Gentry

CP for KMRV(FM) Blair, Neb.

Price: \$18,000

Buyer: Terri E. Simpson, Omaha; is buying KHUB(AM)-KFMT(FM) Fremont, Neb., from seller (see item, above)

Seller: Joseph Nugent, West Des Moines, Iowa

Facilities: Not available

CP for FM in McCook, Neb.

Price: \$10,000

Buyer: Austin McCook LLC, McCook, Neb. (Jay and Eileen Austin, 71.42% joint owners); owns KKYT(FM) McCook

Seller: W. Lawrence Patrick, Ellicott City, Md.; no other broadcast interests

Facilities: 93.9 mhz, 100 kw

CP for WAOU-FM, Tawas City, Mich.

Price: \$4,000

Buyer: Carroll Enterprises Inc., Tawas City (John J. Carroll, Jr. president/91% owner/brother of seller); owns WIOS(AM)-WKJC(FM) Tawas City and WKJZ(FM) Alpena, Mich.

Seller: Patricia A. Mason, East Tawas, Mich.; no other broadcast interests

Facilities: 103.3 mhz, 6 kw, ant. 328 ft.

KZZQ-FM Winterset, Iowa

Price: \$1 and assumption of obligations

Buyer: Positive Impact Media Inc., Davenport, Iowa (Michael L. Whalen, president/owner)

Seller: Eternity Broadcasting Inc., Davenport, Iowa (David L. McAnally, president); no other broadcast interests

Facilities: 99.5 mhz, 6 kw, ant. 328 ft.

RADIO: AM

WBGR(AM) Baltimore

Price: \$2.775 million

Buyer: American Radio Systems, Boston (Steven B. Dodge, chairman); owns WBMD(AM)-WQSR-FM Baltimore; WZMX(FM), WRCH-FM and WNEZ(AM) Hartford, Conn.; WIRK-FM, WKGR-FM and WBZT(AM) West Palm Beach, Fla.; WRKO(AM)-WBMX(FM), WEEI(AM) and WEGQ-FM Boston; WYRK-FM, WJYE-FM and WECK(AM) Buffalo, and WCMF-FM and WRMM-AM-FM Rochester, N.Y., and WMMX-FM, WTUE-FM and WONE(AM) Dayton, Ohio; is buying KKDJ(FM) Fresno, KCTC(AM)-KYM(AM) and KSTE(AM) Rancho Cordova/Sacramento, KSSJ-FM Shingle Springs/Sacramento, KMJI(AM)-KSKS(FM) Woodland/Sacramento, KSJO(FM) San Jose and KUFX(AM) Gilroy/San Jose, all Calif.; WTIC-AM-FM Hartford; WQRS-FM Detroit; KFAB(AM)-KGOR(FM) Omaha; KMZQ-FM and KJMJ(FM) Henderson, KXNO(AM) and KVEG(AM) North Las Vegas, KFBI(FM) Pahrump/Las Vegas and KLUC-FM Las Vegas; WSJZ-FM Buffalo, and WHAM(AM)-WVOR-FM, WPXY-FM and WHTK(AM) Rochester, N.Y.; KDBX(FM) Banks/Portland, KBBT(AM)-KUFO(FM) Portland, KUPL-FM Portland and KKJZ(FM) Lake Oswego/Portland, all Ore., and WFLN-FM Philadelphia; has option to buy WBLK-FM Buffalo, and KKMJ-FM/KJCE(AM) Austin and KPTY(FM) Luling/Austin, Tex.

Seller: Mortenson Broadcasting, Lexington, Ky. (Jack Mortenson, principal); owns WCGW(AM)-WJMM(FM) Lex-

ington, and WHLO(AM) Akron and WTOF-FM Canton, Ohio
Facilities: 860 khz, 2.5 kw day, 66 w night

Format: Gospel

Broker: American Radio Brokers

CP for WFBA-AM Miami

Price: \$548,000

Buyer: W.R.A. Broadcasting Inc. (Jose Ortega, president)

Seller: Community Broadcasters Inc. (Murray B. Weil, Jr., receiver)

Facilities: 990 kw, 5 kw

Broker: Rimbaut & Associates Inc.

KGIM(AM) Aberdeen, S.D.

Price: \$465,000

Buyer: Pheasant Country, Valley City, N.D. (Robert E. Ingstad, president/owner); Ingstad owns KQPR(FM) Albert Lea, KDHL(AM)-KQCL(FM) Faribault, KMFX(AM) Wabasha, KMFX-FM Lake City, KASM(AM)-KASM-FM Albany and KWEB(AM)-KRCH(FM) Rochester, all Minn., and KDDR(AM) Oakes and KOVC(AM)-KOVCFM Valley City, N.D.; KGFX-FM Pierre and KQKD(AM)-(FM) Redfield, S.D.; 90% of KFLA(AM)-KSKL(FM) Scott City, Kan.; 80% of KKJQ(FM) Garden City and KYBD(FM) Copeland, Kan.; jointly owns (with wife) KNFX(AM) Austin, Minn.; is buying KBWS-FM Sisseton, S.D.; is selling KXSS(AM)-KLZZ(FM) Waite Park, Minn.; has CP to build FMs in Lowry, S.D., and Spring Valley, Minn.; has 90% interest in application to build FM in Larned, Kan.

Seller: Alrox Inc., Aberdeen, S.D. (Allen Rau, president); no other broadcast interests.

Facilities: 1420 khz, 1 kw day, 232 w night

Format: Country, news

KJAX(AM) Stockton, Calif.

Price: \$450,000

Buyer: Community Pacific Broadcasting Co. LP, Monterey, Calif. (David J. Benjamin, president); owns KASH-AM-FM, KBFX(FM) and KENI(AM) Anchorage; KVFX(FM) Manteca and KFIV(AM) and KJSN(AM) Modesto, Calif., and KGGO(FM), KHKI(FM) and KDMI(AM) Des Moines, Iowa

Seller: Joseph Gamble Stations Inc., Stockton, Calif. (Joel E. Gamble, VP); owns KJOY(FM) Stockton

Facilities: 1280 khz, 1 kw

Format: News/talk

WKJT(AM) Tryon, N.C.

Price: \$265,000

Buyer: Columbus Broadcast Corp. Inc., Columbus, N.C. (John Owen, president/33 1/3% owner); no other broadcast interests

Seller: Anchor Baptist Broadcasting

Association, Pisgah Forest, N.C. (Randy Barton, president); owns WGR(AM) Brevard and WKJV(AM) Asheville, N.C.

Facilities: 1160 khz, 10 kw day, 500 w night

Format: Christian

Broker: G.M. Alderfer and Associates (seller)

WMTI(AM) Morovis, P.R.

Price: \$250,000

Buyer: Southwestern Broadcasting Corp., San Juan, P.R. (Pedro Roman Collazo, president/owner); owns WVEO-TV Aguadilla, P.R. Collazo owns WVOZ(AM) San Juan and is president of company that owns WSJU-TV San Juan, WAHQ-FM Carolina and WVOZ(AM) San Juan, P.R.

Seller: Wifredo G. Blanco PI, Hato Ray, P.R.

Facilities: 1580 khz, 2.5 kw day, 2.5 kw night

Format: Popular Latin and American music

WFRL(AM) Freeport, Ill.

Price: \$245,000

Buyer: EveningStar Media Group LLC, Sycamore, Ill. (Michael J. Weckerly, president/98% owner)

Seller: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president); owns WFRL(AM)-WXXQ(FM) Freeport and WROK(AM)-WZOK(FM) Rockford, Ill.; KJOC(AM) Davenport, WXL(FM) Moline and KBOB(FM) Muscatine, all Iowa; WFDF(AM)-WDZZ(FM) Flint, Mich., and WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM Youngstown, Ohio; is buying KORB(FM) Bettendorf, Iowa. Warshaw is selling his 21.7% ownership in KPCC(AM) Pasadena, Calif.

Facilities: 1570 khz, 5 kw day, 500 w night

Format: Sports, info, news

Brokers: Media Venture Partners (seller); Robin Martin (buyer)

WIKE(AM) Newport, Vt.

Price: \$225,000

Buyer: Steele Communications Co., Derby Center, Vt. (Thomas S. Steele, president/owner); owns WMOO(FM) Derby Center

Seller: Northeast Kingdom Broadcasting Inc., Hingham, Mass. (Eric Johnson, president/owner); owns WSTJ(AM) and WNKV(FM) St. Johnsbury, Vt., and has time brokerage agreement for WMKT(FM) Littleton, N.H.

Facilities: 1490 khz, 1 kw

Format: Country

KAPY(AM) Port Angeles, Wash.

Price: \$150,000

Buyer: Q Media LLC, San Antonio, Tex. (John D. Stephens, 50% owner); no other broadcast interests

Seller: Strait Corp., Port Angeles (Tom Newcomb, president); no other broadcast interests

Facilities: 1290 khz, 1 kw day, 149 w night

Format: Classic rock, adult contemporary

KEZM-AM Sulphur, La.

Price: \$150,000

Buyer: Duckhorn Broadcasting Inc., Port Arthur, Tex. (Kent S. Foster, president/owner)

Seller: Ladas Broadcasting Corp., Sulphur, La. (Harry Ladas, president); Harry Ladas has interest in application for FM in Blanchard, La.

Facilities: 1310 khz, 500 kw day, 50 w night

Format: Oldies

Broker: Sunbelt Media

WCXJ(AM) Braddock/Pittsburgh

Price: \$150,000

Buyer: East Coast Communications Inc., Philadelphia (W. Cody Anderson, president/owner). Anderson is president of company that owns WHAT(AM) Philadelphia.

Seller: Homewood Brushton Revitalization and Development Corp., Pittsburgh (Roosevelt Norfleet, chairman); no other broadcast interests

Facilities: 1550 khz, 1 kw day

Format: Jazz/talk

Broker: Ray H. Rosenblum

WXCE(AM) Amery, Wis.

Price: \$150,000

Buyer: Badger Broadcasting Corp., St. Paul, Minn. (Steven T. Moravec, president/joint owner)

Seller: Murray O. Ritland, Amery, Wis.

Facilities: 1260 khz, 5 kw

Format: Contemporary country

88% of WLII(AM) Shelbyville, Tenn.

Price: \$140,000 for stock

Buyer: Richard L. Overcast, Shelbyville, Tenn.; sale 12% owner, after sale 100% owner; no other broadcast interests

Sellers: Paul and Nadine Hopkins, (88% owners before sale; 0% after)

Facilities: 1580 khz, 1 kw day, 12 w night

Format: Religion, news/talk

KUJ(AM) Walla Walla, Wash.

Price: \$130,000

Buyer: Thomas D. Hodgins, Walla Walla; owns 25% of KLYK-FM Milton-Freewater, Ore., has 51% interest in application for FM in Walla Walla

Seller: KUJ LP, Walla Walla (C.T.

Broadcasting

Robertson, president); owns KNLT-FM Walla Walla
Facilities: 1420 khz, 5 kw
Format: News/talk

KNAK(AM) Delta, Utah

Price: \$120,000

Buyer: Sam Bushman, Spanish Fork, Utah

Seller: KNAK Inc., Delta (Douglas L. Barton, president/owner). Barton owns 40% of KMTI(AM) and KMXU-FM Manti, Utah

Facilities: 540 khz, 1 kw

Format: Country

KVAK(AM) Valdez, Alaska

Price: \$117,000

Buyer: North Wave Communications Inc., Valdez, Ark. (Laurie L. Prax, president/4.51% owner); no other broadcast interests

Seller: Polaris Broadcasting, Valdez, Ark. (Pat Lynn, president) no other broadcast interests

Facilities: 1230 khz, 1 kw

Format: Adult contemporary

WHRF(AM) Bel Air, Md.

Price: \$75,000

Buyer: CSN International, Santa Ana, Calif. (Charles W. Smith, president/25% owner); owns KTRX(FM) Tarkio, Mo. Smith is president/director of Calvary Chapel of Costa Mesa Inc., which owns KWVE(FM) San Clemente, Calif.; KRSS(FM) Chubbuck and KEFX (FM) Twin Falls, Idaho, and WFGL(AM) Fitchburg, Mass.

Seller: New Harford Group, Inc., Baltimore (Patrick L. McDonough, president); no other broadcast interests

Facilities: 1520 khz, 250 w day

Format: Dark

WLLY(AM) Wilson, N.C.

Price: \$75,000

Buyer: WLLY Partnership, Graham, N.C. (James D. Lamm, 51% owner); no other broadcast interests

Seller: Faith Media Inc., Wilson, N.C. (C. Bruce Rose, president); no other broadcast interests

Facilities: 1350 khz, 1 kw day, 79 w night

Format: Religion

KADS(AM) Elk City, Oklahoma

Price: \$60,000

Buyer: Oklahoma Sports Properties Inc., Tulsa, Okla. (Fred M. Weinberg, president/owner); owns KTRT(AM) Claremore, KBIX(AM) Muskogee and KOKC(AM) Guthrie, all Okla.; is buying KMYZ(AM) Pryor, Okla. Weinberg also owns KRLV(AM) Las Vegas.

Seller: Joseph W. Tilton, Carter, Okla.

Facilities: 1240 khz, 1 kw

Format: Talk

WDSL(AM) Mocksville, N.C.

Price: \$52,500

Buyer: Davie Broadcasting Co. Inc., Statesville, S.C. (Clayburn B. Lunsford, president/50% owner); no other broadcast interests

Seller: WDSL Radio Inc., Statesville, N.C. (Quida Watts, president); no other broadcast interests

Facilities: 1520 khz, 5 kw day, 1 kw night

Format: Country

KPAL(AM) North Little Rock, Ark.

Price: \$50,000

Buyer: Snider Corp., Little Rock (Ted L. Snider Jr., president; Ted L. Snider Sr., 75% owner); owns KARN(AM) Little Rock. Snider Jr. owns 55% of KIPR(FM) Pine Bluff, Ark. Snider Sr. owns KARN-FM Humnoke, Ark.

Seller: Ainsley Communication Corp., Little Rock, Ark. (Darlene Carvin-Bell, principal); no other broadcast interests

Facilities: 1380 khz

Format: Dark

WODI-AM Brookneal, Va.

Price: \$47,000

Buyer: D&M Communications Inc., Edison, N.J. (David Marthouse, Anthony DeNichola, co-owners); no other broadcast interests

Seller: WODI Inc., Brookneal (Graham L. and Hazel W. Jones, owners); no other broadcast interests

Facilities: 1230 khz, 1 kw

Format: Dark

KSRX(AM) El Dorado, Kan.

Price: \$41,900

Buyer: Michael Gliner, Lenexa, Kan.; owns WREN(AM) Topeka, Kan.; is buying WASG(AM) Atmore and WZEW-FM East Brewton, Ala. (see item, above); has CPs for KGGN(AM) Gladston, Mo.; WMIY(AM) Fairview, N.C., and WBAJ(AM) Blythwood, S.C.

Seller: New Life Fellowship Inc., Oklahoma City (Jimmy Wayne Lee, trustee); owns KIBN(FM) Wichita; is selling KTLI-FM El Dorado and KTCM-FM Kingman, Kan. (see item, above)

Facilities: 1360 khz, 500 w day

Format: Hot talk, classic country

WKXF(AM) Eminence, Ky.

Price: \$25,000

Buyer: David K. Marcum, Eminence, Ky.; no other broadcast interests

Seller: Superior Market Eminence Inc., London, Ky. (Bruce Chestnut, president); no other broadcast interests

Facilities: 1600 khz, 500 w day, 48 w night

Format: Country

WSFB(AM) Quitman, Ga.

Price: \$25,000 (including \$5,000 non-compete agreement)

Buyer: Jim Chion, Tallahassee, Fla.

Seller: RHB Broadcasting Co. Inc., Quitman (William F. Hoopes, president); no other broadcast interests

Facilities: 1490 khz, 1 kw

Format: Country

WVKV-AM Hurricane, W.Va.

Price: \$20,000

Buyer: Big River Radio Inc., Blacksburg, Va. (Vernon H. Baker, president/51% owner); owns WBGS(AM) and WBYG-FM Point Pleasant, W.Va.

Seller: Milliken Investment Corp., Hurricane, W.Va. (James S. Milliken, president). James Milliken owns WCKA(FM)-WSGB(AM) Sutton, W.Va.

Facilities: 1080 khz, 5 kw day

Format: Religion

WTSS(AM) Scranton, Pa.

Price: \$10,000

Buyer: WTSS Inc., Dunmore, Pa. (Robert Cordaro, president); owns 35% of WKQV(FM) Olyphant, Pa.; is buying WARD(AM) Pittston, Pa.

Seller: Source Communications Inc., Scranton, Pa. (James Blumer, president)

Facilities: 1320 khz, 1 kw day, 500 w night

Format: Not available

WTLN(AM) Pepperell, Ala.

Price: \$5,000

Buyer: Fuller Broadcasting Co. Inc.; is buying WCJM(AM)-WCJM(FM) West Point, Ga. (see item, above)

Seller: Glen H. Ward, Woodland, Ala.; no other broadcast interests

Facilities: 910 khz, 1 kw

Format: Not available

KASO(AM) Minden, La.

Price: \$500

Buyer: Charles D. and Pattie C. Odum, Minden. Pattie Odum is principal of Cook Enterprises Inc., which is selling KASO-AM-FM Minden (see item, above)

Seller: Ninety-Five Point Seven Inc.; is buying KASO-AM-FM

Facilities: 1240 khz, 1 kw

Format: Country

—Compiled by Elizabeth A. Rathbun
and Jessica Sandin

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as in Tampa, where Citicasters owns WTSP-TV and two radios and Jacor already owns four radio stations.

Daniels delves into broadcast

With the money spent on broadcast mergers and acquisitions up 133.5% this year over last, to \$6.4 million, investment banker Daniels & Associates has launched its Broadcast Group. The group will be headed by vice president



David A. Tolliver will head Daniels & Associates' new Broadcast Group.

David A. Tolliver.

Expansion into broadcast is a logical extension of the firm's core business—telecommunications, says president Brian Deevy. Denver-based Daniels last year closed 106 telecommunications transactions valued at \$4.9 billion.

Before joining Daniels, Tolliver founded a company that raised more than \$200 million for television, radio and cable acquisitions.

Good first quarter for TV revenue

National spot and local television sales were both up 4% for the first quarter, reports the Television Bureau of Advertising. The national spot total for the quarter was \$1,499,189,000; the local total was \$1,533,577,100.

Network spending (including The WB and UPN) was up 10%, to \$3,404,424,600. Those numbers are based on data supplied by Competitive Media Reports' MediaWatch service.

Harold Simpson, TVB vice president, says the second quarter probably will show 6%-7% increases. With Olympics and political spending coming later in the year, he says, "we should have no problem reaching our 7%-9% forecast by the end of the year" for local and spot spending combined. —SM

Changing Hands

The week's tabulation of station sales

Proposed station trades

By dollar volume and number of sales; does not include mergers or acquisitions involving substantial non-station assets

THIS WEEK:

TVs ☐ \$0 ☐ 0

Combos ☐ \$35,450,000 ☐ 8

FMs ☐ \$17,689,633 ☐ 7

AMs ☐ \$700,000 ☐ 1

Total ☐ \$53,839,633 ☐ 16

SO FAR IN 1996:

TVs ☐ \$2,069,643,896 ☐ 46

Combos ☐ \$3,342,721,290 ☐ 180

FMs ☐ \$956,967,753 ☐ 195

AMs ☐ \$83,772,404 ☐ 103

Total ☐ \$6,453,105,343 ☐ 524

SAME PERIOD IN 1995:

TVs ☐ \$1,591,502,000 ☐ 51

Combos ☐ \$761,335,300 ☐ 104

FMs ☐ \$353,495,721 ☐ 174

AMs ☐ \$57,531,744 ☐ 83

Total ☐ \$2,763,764,765 ☐ 409

Source: BROADCASTING & CABLE

COMBOS

WCCQ(FM) CrestHill/Joliet, Ill.; KQAD(AM)-KLQL(FM) Luverne, Minn.; KTTT(AM)-KKOT(FM) Columbus and KMEM(AM)-KNET(FM) (formerly KLDZ) Lincoln, Neb., and KBRK-AM-FM Brookings and KIJV(AM)-KZNC(FM) Huron, S.D.

Price: \$10.2 million

Buyer: Three Eagles Communications Co., Monument, Colo. (Rolland C. Johnson, CEO; Gary Buchanan, president/COO); no other broadcast interests

Sellers: ■ wccq: TKO Broadcasting LLC, Chicago (Scott Krusinski, president); no other broadcast interests (note: TKO bought wccq for \$2.7 million in February) ■ All other stations: Radio One Broadcasting, Lincoln (Ray Lamb, president/owner); no other broadcast interests

Facilities: wccq: 98.3 mhz, 3 kw, ant. 300 ft.; KQAD: 800 khz, 500 w day, 80 w night; KLQL: 101.1 mhz, 100 kw, ant. 530 ft.; KTTT: 1510 khz, 500 w day; KKOT: 93.5 mhz, 1 kw, ant. 981 ft.; KMEM: 1480 khz, 5 kw day, 1 kw night; KNET: 95.1 mhz, 50 kw, ant. 287 ft.; KBRK(AM): 1430 khz, 1 kw day, 100 w night; KBRK-FM: 93.7 mhz, 36 kw, ant. 571 ft.; KIJV: 1340 khz, 1 kw; KZNC: 92.1 mhz, 3 kw, ant. 804 ft.

Formats: WCCQ: C&W; KQAD: MOR, nostalgia; KLQL: C&W; KTTT: oldies;

May 1996
CLOSED

PUBLIC INTEREST CORP.

and its

WTMV-TV
Tampa/Lakeland, Florida

have been sold to

HEARST BROADCASTING

We assisted the seller in this transaction.

SERAFIN BROS., INC.

P.O. Box 262888, Tampa, FL 33685 (813) 885-6060

Kepper, Tupper & Company
183 Haviland Road, Ridgefield, CT 06877 (203) 431-3366

Broadcasting

KKOT: country; **KMEM:** MOR, big band; **KNET:** '70s hits; **KBRK(AM):** big band, MOR, oldies; **KBRK-FM:** adult contemporary; **KJLV:** MOR; **KZNC:** hot country
Brokers: Chapin Enterprises and Star Media (sellers)

KZSS(AM)-KZRR-FM Albuquerque and KLSK(FM) Santa Fe/Albuquerque, N.M.
Price: \$8 million

Buyer: Trumper Communications Inc., Westmont, Ill. (Jeffrey E. Trumper, president/CEO); is buying **KDZZ(AM)-KTEG(FM)** and **KHTZ(FM)** Albuquerque; owns **WLAP(AM)**, **WMXL(FM)** and **WWYC-FM** Lexington, Ky., **KISN-AM-FM** Ogden/Salt Lake City and **KUMT-FM** Centerville, Utah

Seller: River City Broadcasting LP, which is being bought by Sinclair Broadcast Group Inc. (for holdings see BROADCASTING & CABLE, April 15)

Facilities: **KZSS:** 610 khz, 5 kw; **KZRR-FM:** 94.1 mhz, 100 kw, ant. 4,130 ft.; **KLSK:** 104.1 mhz, 100 kw, ant. 1,876 ft.

Format: **KZSS** and **KZRR-FM:** AOR; **KLSK:** classic rock

WDDO(AM)-WPEZ(FM) Macon and WMGB(FM) Jeffersonville, Ga.

Price: \$6.95 million (includes \$350,000 consulting and \$100,000 noncompete agreements)

Buyer: U.S. Broadcasting LP, Macon (Magic Broadcasting II Inc., owner; Donald G. McCoy, president/88% owner of Magic). McCoy owns 65% of general partner that owns **KTOM-AM-FM** Salinas, Calif.

Seller: Piedmont Communications Corp., Macon (Ben G. Porter, Oscar Leverette, Fred L. Newton, owners); no other broadcast interests

Facilities: **AM:** 1240 khz, 1 kw; **FM:** 107.9 mhz, 100 kw, ant. 690 ft.; **WMGB:** 93.7 mhz, 50 kw, ant. 490 ft.

Formats: **AM:** gospel; **FM:** adult contemporary; **WMGB:** CHR

WDSM(AM)-KZIO(FM) and KXTP(AM) Superior, Wis., and KTCO(FM) Duluth, Minn.

Price: \$3.8 million cash

Buyer: Shockley Communications Corp., Madison, Wis. (Terry K. Shockley, principal; Sandy Shockley, executive VP-radio); owns **KDAL-AM-FM** Duluth, and **WQOW-TV** Eau Claire, **WXOW-TV** La Crosse, **WKOW-TV** and **WOKX-FM** Madison, **WZTR(FM)** Milwaukee and **WAOW-TV** Wausau, all Wis.; is selling **WOLX-FM** Baraboo/Madison
Seller: Co-owners Patricia McNulty, Ken Buehler, Duluth; own **WCMP-AM-FM** Pine City, Minn.

Facilities: **WDSM:** 710 khz, 10 kw day, 5 kw night; **KZIO:** 102.5 mhz, 100 kw, ant. 600 ft.; **KXTP:** 970 khz, 1 kw day,

27 w night; **KTCO:** 98.9 mhz, 100 kw, ant. 600 ft.

Formats: **WDSM:** modern C&W; **KZIO:** CHR; **KXTP:** Music of Your Life; **KTCO:** classic rock

Broker: Patrick Communications Corp.

WEAQ(AM)-WIAL(FM) Eau Claire and WECL(FM) Elk Mound, Wis.

Price: \$2.55 million

Buyer: Central Communications Inc., Appleton, Wis. (David L. Nelson, president/65% owner); owns **WAYY(AM)** Chippewa Falls and **WAXX(FM)** Eau Claire, Wis. Nelson is selling **KVOX-AM-FM** Moorhead, Minn.; 76% of **KFJB(AM)-KXIA-FM** Marshalltown, Iowa; 50% of **KIRX(AM)**, **KRXL-FM** and **KTUF-FM** Kirksville, Mo.

Seller: RadioWorks of Eau Claire GP, Eau Claire (Thomas A. Walker, 15.8% owner). Walker owns 72.5% of LP of **KOSP** Partnership, which owns **KOSP(FM)** Willard, Mo., and has applied to build **FM** at Brookline, Mo.; 53.3% of **WTDY(AM)-WMGN(FM)** Madison, Wis.; 50% of **WOSH(AM)-WVBO(FM)** Oshkosh and **WFDL(FM)** Lomira, Wis.
Facilities: **AM:** 790 khz, 5 kw; **FM:** 94.1 mhz, 85 kw, ant. 350 ft.; **WECL:** 92.9 mhz, 3.3 kw, ant. 446 ft.

Format: **AM:** MOR; **FM:** adult contem-

porary; **WECL:** lite adult contemporary

WVFN(AM)-WVIC-FM East Lansing, Mich.

Price: \$2.2 million cash (merger)

Buyer: Liggett Broadcast Inc., Lansing (Robert G. Liggett Jr., chairman; R.G. Liggett Jr. Trust, owner); owns **WFMK(FM)** East Lansing, **WALM(AM)** Albion, **WHNN(FM)** Bay City and **WJIM-AM-FM** Lansing, all Mich.; is buying **WITL-FM** Lansing

Seller: Jencom Broadcasting Inc., Okemos, Mich. (James A. Jensen, president); has time brokerage agreement with **WMMQ(FM)** Charlotte, Mich. (Note: Jencom bought station for \$2 million in February.)

Facilities: **AM:** 750 khz, 500 w day, 50 w night; **FM:** 94.9 mhz, 50 kw, ant. 492 ft.

Formats: Both CHR

Formation of New Century Arizona LLC, Phoenix, to own KGME(AM) Glendale/Phoenix-KEDJ(FM) Sun City and KHOT-FM Globe/Phoenix, Ariz.

Price: \$900,000 (\$800,000 from Century Group; \$100,000 from RMI Group) plus assumption of RMI's liabilities

Partner: Century Group; Century Management Inc. (to be 5.6% owner

May 1996

\$12,800,000

SENIOR DEBT FINANCING

as structured by

GRANT BROADCASTING SYSTEM II, INC.

and

GRANT MEDIA, INC.

Funding was provided by:

Signet Bank

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of New Century Arizona), Ackerley Communications Inc. (to be 14.4% owner of New Century) and Radio Partners Management Inc. (to be 20% owner of New Century)

Partner: RMI Group: Resource Media Inc. (owner, KGME and KEDJ; to be 50.5% owner of New Century), G.G. International Inc. (to be 8.9% owner of New Century) and Fee Corp.

Facilities: KGME: 1360 khz, 5 kw day, 1 kw night; KEDJ: 106.3 mhz, 3.5 kw, ant. 882 ft.; KHOT-FM: 100.3 mhz, 15 kw, ant. 2,047 ft.

Formats: KGME: sports; KEDJ: modern rock; KHOT-FM: hard rock

WGEN-AM-FM Geneseo, Ill.

Price: \$850,000

Buyer: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president); owns WFRL(AM)-WXXQ(FM) Freeport and WROK(AM)-WZOK(FM) Rockford, Ill.; is buying WFRL(AM) Freeport (for other holdings see "Changing Hands," June 10)

Seller: Coleman Broadcasting Co., Geneseo (Roger H. Coleman, president); owns WHHK(FM) Galva, Ill.

Facilities: AM: 1500 khz, 250 w day; FM: 104.9 mhz, 3.3 kw, ant. 280 ft.

Formats: Both adult contemporary

RADIO: FM

WBUS(FM) Kankakee, Ill.

Price: \$7 million for shares

Buyer: Z Spanish Radio Network Inc., Cameron Park, Calif. (Amador S. Bustos, president/72.15% joint owner with wife/secretary Rosalie L.; Douglas Broadcasting Inc., 15.1% owner); is buying WABT(FM) Dundee/Chicago, Ill., and WWJY(FM) Crown Point, Ind./Chicago (for other holdings see "Changing Hands," April 29)

Seller: Trust B, Lorin E. Milner Revocable Trust Agreement, Chicago (Jacqueline A. Milner, principal)

Facilities: 99.9 mhz, 50 kw, ant. 500 ft.

Format: CHR

KZMG(FM) New Plymouth/Boise and KIZN(FM) Boise, Idaho

Price: \$5 million

Buyer: Pacific Northwest Broadcasting Corp., Boise (Charles H. Wilson, president/40% owner); no other broadcast interests

Seller: West Group Broadcasting Ltd., Fort Collins, Colo. (Paul Meacham, president); is selling KIXQ(FM) and KDXG(FM) Webb City and KFSB(AM) Joplin, Mo.

Facilities: KZMG: 93.1 mhz, 50 kw, ant. 2,630 ft.; KIZN: 92.3 mhz, 44 kw, ant. 2,500 ft.

Formats: KZMG: top 40; KIZN: country

WXNU(FM) Valley Station/Louisville, Ky.

Price: \$2.5 million

Buyer: Cox Broadcasting Inc., Atlanta (Nicholas D. Trigony, president; Robert F. Neil, executive VP-radio); owns WRVI(FM) (formerly WAJE-FM) New Albany, Ind./Louisville and WRKA(FM) St. Matthews/Louisville (for other holdings see "Changing Hands," May 27)

Seller: Otting Broadcasting Inc., Louisville (John Page Otting, president); owns WQMF-FM Louisville

Facilities: 105.9 mhz, 3 kw, ant. 328 ft.

Format: AOR

WFCC(FM) Chatham/Cape Cod, Mass.

Price: \$1.19 million

Buyer: Charles River Broadcasting Co., Boston (Cynthia D. Scullin, president/owner); owns WCRB(FM) Waltham, Mass.

Seller: Dolphin Productions Inc., N. Chatham, Mass. (Allen Stanley, president); no other broadcast interests

Facilities: 107.5 mhz, 50 kw, ant. 341 ft.

Format: Classical

KLPO-FM Sherwood/Little Rock and KBBL-FM Cabot, Ark.

Price: \$1.009 million (\$825,000 for KLPO-FM; \$184,000 for KBBL-FM)

Buyers: ■ KLPO-FM: CDB Broadcasting of Arkansas, Little Rock (co-owners Calvin G. Arnold, president, and Ted L. Snider Jr.). Snider owns 55% of KIPR-FM Pine Bluff/Little Rock; is president of KBBL-FM buyer Snider Corp. ■ KBBL-FM: Snider Corp., Little Rock (Ted L. Snider Jr., president; Ted L. Snider Sr., 75% owner); owns KARN(AM) Little Rock; is buying KPAL(AM) North Little Rock; has applied to build FM in Gould, Ark.

Seller: Phil and Christy Flynn-Hall, Cabot; own KBBL(AM) Cabot

Facilities: KLPO-FM: 102.1 mhz, 4.1 kw, ant. 453 ft.; KBBL-FM: 102.5 mhz, 3 kw, ant. 328 ft.

Formats: KLPO-FM: sports/talk; KBBL-FM: sports

Brokers: Sunbelt Media Inc. (buyer); MGMT Services Inc. (seller)

KBMJ(FM) Hardin/Billings, Mont.

Price: \$600,000

Buyer: Deschutes River Broadcasting Inc., Portland, Ore. (Edward T. Hardy, president/11% owner; Endeavour Capital Funds LP, 86% owner); owns KDWG(AM)-KCTR(FM) and KKBR(FM) Billings, Mont. (for other holdings see "Changing Hands," June 10)

Seller: Harris Broadcasting Co. Inc., Reno (Stephen R. Harris, principal); no other broadcast interests

Facilities: 95.5 mhz, 100 kw, ant.

984 ft.

Format: Rock, progressive, new age

WZKS(FM) Union, Miss.

Price: \$390,633 in liabilities

Buyer: Broadcasters & Publishers Inc., Meridian, Miss. (Houston L. Pearce, chairman/owner); owns WZMP(FM) Marion, WMGP(AM)-WJDO(FM) Meridian and WWKZ(FM) New Albany, all Miss. Pearce owns Radio South Inc., which owns WTSK(AM)-WTUG(FM) Tuscaloosa, Ala., and is buying WTID(FM) Reform, Ala. Pearce also owns 50.9% of WARF(AM) Jasper and WFFN(FM) Cordova, Ala.; 40% of WXYK(FM) Pascagoula, Miss., and 33% of KLCL(AM)-KHLA(FM) Lake Charles, La.

Seller: Double B Broadcasting Inc., Tuscaloosa (Voncile R. Pearce, president/owner). Voncile Pearce is president, Radio South Inc.; owns 33% of KLCL(AM)-KHLA(FM) Lake Charles, La., and 16% of WARF(AM) Jasper and WFFN(FM) Cordova, Ala.

Facilities: 104.1 mhz, 50 kw, ant. 492 ft.

Format: Not on air

RADIO: AM

WGPL(AM) (formerly WSVY) Portsmouth, Va.

Price: \$700,000

Buyer: Willis Broadcasting Corp., Norfolk, Va. (L.E. Willis Sr., president/owner); owns WPCE(AM) Portsmouth (for other holdings see "Changing Hands," June 10)

Seller: Clear Channel Communications Inc. (L. Lowry Mays, president); owns/is buying WTVR-AM-FM, WRVA(AM)-WRVQ(FM) and WRVH(AM)-WRXL(FM), all Richmond, Va.; has joint sales agreements with WOWI-FM and WJCD(FM) Norfolk and WSVY(AM) Portsmouth, Va. (for other holdings see "Changing Hands," June 10 and May 27)

Facilities: 1350 khz, 5 kw

Format: Adult contemporary

—Compiled by Elizabeth A. Rathbun and Jessica Sandin

Errata

Due to a broker's error, the name of the buyer and the holdings of the seller of WZZS(FM) Zolfo Springs, Fla., were reported incorrectly in the June 10 "Changing Hands." The correct buyer is Heartland Broadcasting of Charlotte County Inc. The seller, Teddy Bear Communications Inc., is buying KKID(AM)-KKZA-FM Sallisaw, Okla.

Broadcasting

des, chairman/CEO/owner); owns KRLA(AM)-KLSX-FM Los Angeles; WMEX(AM)-WMJX-FM and WBCS-FM Boston; WHND(AM)-WCSX-FM and WRIF-FM Detroit; WCTC(AM)-WMGQ-FM New Brunswick, N.J., and WPEN(AM)-WMGK-FM Philadelphia

Facilities: WKLB-FM: 105.7 mhz, 8.5 kw, ant. 1,144 ft.; WEBR: 99.5 mhz, 21 kw, ant. 780 ft.

Formats: WKLB-FM: country; WEBR: adult contemporary

WIKS(FM) New Bern/Greenville, WMGV(FM) (formerly WKQT) Newport/Greenville and WXNR(FM) (formerly WTND) Grifton/Greenville, N.C.

Price: \$16 million (\$14 million for WIKS-FM and WMGV-FM; \$2 million for WXNR)

Buyer: Beasley Broadcast Group, Naples, Fla. (George G. Beasley; president/owner); owns WNCT-AM-FM Greenville; KAAV(AM) Little Rock, Ark.; WWCN(AM) North Fort Myers-WRXK(FM) Bonita Springs/Fort Myers, WXXB(FM) Cape Coral/Fort Myers and WPOW(FM) Miami, all Fla.; WGAC(AM)-WGOR(FM) Martinez/Augusta, Ga., and WAJY(FM) New Ellenton, S.C./Augusta; WTEL(AM)-WXTU(FM) and WDAS-AM-FM Philadelphia, and WTSB(AM)-WKML(FM) Lumberton, N.C./Fayetteville, S.C., and WDSC(AM)-WEGX(FM) Dillon, S.C.; is buying WOAM(AM) Miami-WKIS-FM Boca Raton/Miami, Fla., and WEWO(AM)-WAZZ(FM) Laurinburg, N.C.; is selling WJHM(FM) Daytona Beach/Orlando, Fla. George Beasley also is 45% owner of WSFL-FM New Bern/Greenville, N.C., and 38% owner of WEQR(FM) Goldsboro, which is being sold.

Sellers: ■ WIKS-FM, WMGV-FM: WIKS-FM Inc., Atlanta (Stephen Taylor, principal); owns WQBZ(FM) Macon, Ga.

■ WXNR-FM: Taylor Communications Corp., Tulsa, Okla. (Edward L. Taylor III, chairman/owner/father of Stephen Taylor); owns WACT-AM-FM Tuscaloosa, Ala., and WIBB-AM-FM Macon/Fort Valley, Ga.

Facilities: WIKS: 101.9 mhz, 100 kw, ant. 1,020 ft.; WMGV: 103.3 mhz, 100 kw, ant. 600 ft.; WXNR: 99.5 mhz, 16.5 kw, ant. 830 ft.

Formats: WIKS: urban contemporary; WMGV: adult contemporary; WXNR: hot country

Broker: Bergner & Co.

WADB(FM) Point Pleasant, N.J.

Price: \$8 million

Buyer: New Jersey Broadcasting Partners, Morristown, N.J. (E. Burke Ross Jr., president); owns WMTR(AM) Morristown and WDBA-FM Dover, N.J.

Seller: Seawood Broadcasters, Vero Beach, Fla. (Arthur Shaddek, owner);

no other broadcast interests

Facilities: 95.9 mhz, 4 kw, ant. 240 ft.

Format: Adult soft contemporary

Broker: Gary Stevens & Co.

WGTK(FM) Middlebury, Vt.

Price: \$425,000

Buyer: Pathfinder Communications Inc., Ridgefield, Conn. (Sara D. Goodwill, president/owner); is buying WFAD(AM) Middlebury, Vt.-WMNM-FM Port Henry, N.Y.

Seller: Dynamite Radio Inc., Middlebury (Anthony Neri, president); no other broadcast interests

Facilities: 100.9 mhz, 3 kw, ant. 300 ft.

Format: Classic rock

KWOW(FM) Clifton, Tex.

Price: \$330,000

Buyer: M&M Broadcasting Co., Cleburne, Tex. (Gary L. Moss, president/80% owner). Moss owns 20% of KCLE(AM) Cleburne, KCLE-FM Glen Rose and KBAL-AM-FM San Saba, all Tex.

Seller: WOWCO Inc., Waco, Tex. (Jerry Chapman, principal); no other broadcast interests

Facilities: 103.3 mhz, 8.37 kw, ant. 574 ft.

Format: Easy listening

Continues on page 77

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Changing Hands

Continued from page 41

KMSR(FM) Sauk Center, Minn.

Price: \$250,000

Buyer: Branstock Communications Inc., Glenwood, Minn. (Steven R. Nestor, president/owner); no other broadcast interests

Seller: Friday Communications Inc., Sauk Center (Rick Freitag, president); no other broadcast interests
Facilities: 94.3 mhz, 3 kw, ant. 286 ft.
Format: Oldies, sports

WJYL(FM) New Washington, Ind., and CP for WJYC(FM) Delhi Hills, Ohio

Price: \$200,000

Buyer: LifeTalk Broadcasting Association, Yakima, Wash. (Paul E. Moore, president/11% owner); owns KSOH(FM) Wapato, Wash.

Seller: Lou Smith Ministries Inc., New Albany, Ind. (Mary L. Smith, board member); has various transmitter interests

Facilities: WJYL: 88.3 mhz, 1 kw, ant. 272 ft.; WJYC: 90.1 mhz, 16 kw, ant. 328 ft.

Format: WJYL: Urban Christian contemporary; WJYC: dark

CP for KSTV-FM Dublin, Tex.

Price: \$1,500

Buyer: Cen-Tex Media Inc., Stephenville, Tex. (Charles Strickland, president/owner); owns KSTV(AM) Stephenville

Seller: David J. Shepherd, Stephenville; no other broadcast interests
Facilities: Not available

RADIO: AM

WWRC(AM) Washington

Price: \$22.5 million

Buyer: Evergreen Media Corp.; is swapping WKLB-FM Framingham/Boston for seller's WEBR(FM) Washington (see item, above)

Seller: Greater Media Inc. (see item, above)

Facilities: 980 khz, 50 kw day, 5 kw night

Format: Talk

KOOL(AM) Phoenix

Price: \$6.5 million

Buyer: Salem Communications Corp., Camarillo, Calif. (Edward G. Atsinger III, president/50% owner); owns KFIA(AM) Carmichael, KGER(AM) Long Beach, KDAR(AM) Oxnard, KPRZ(AM) Poway/San Marcos, KAVC(FM) Rosamond and KKLA(AM) San Bernardino, all Calif.; KRKS(AM) Denver-KRKS(FM) Boulder, Colo.; WYLL(FM) Des Plaines, Ill.; WEZE(AM) Boston; WWDJ(AM) Hackensack, N.J.; WMCA(AM) New York;

WTJY(FM) Johnstown and WRFD(AM) Worthington/Columbus, Ohio; KPQD-AM-FM Portland, Ore.; WFIL(AM) and WZZD(AM) Philadelphia; WPIT(AM)-WORD(FM) Pittsburgh, and KKHT(FM) Conroe, KENR(AM) Houston and KSLR(AM) San Antonio, all Tex.; is buying WHK(AM) Cleveland; is selling KDBX(FM) Banks/Portland, Ore.

Seller: Colfax Communications Inc., Minneapolis (L. Steven Goldstein, president); owns KOOL-FM Phoenix; WBOB(FM) and KQQL(FM) Minneapolis/St. Paul, and WGSN(FM), WBG(FM) and WTEM(AM) Washington; is buying KISO(AM)-KZON(FM) and KOY(AM)-KYOT-FM Phoenix; KARO(AM) Nampa/Boise and KIDO(AM)-KLTB(FM) Boise, Idaho, and WOKY(AM)-WMIL(FM) Waukesha/Milwaukee, Wis. (Note: Colfax bought station in February for \$7 million)

Facilities: 570 khz, 5 kw

Format: Oldies

Broker: Kalil & Co.

WNSI(AM) (formerly WJXL) Jacksonville, Ala.

Price: \$3.5 million

Buyer: United Broadcasting Network Inc., White Springs, Fla. (investors: Pat Choate, Helen Dorsey, Charles Harder and Dianne Mayfield-Harder, and International Union, United Automobile, Aerospace & Agricultural Implement Workers of America [Stephen P. Yokich, president]); no other broadcast interests

Seller: Peoples Network Inc., White Springs (Charles Harder, president); no other broadcast interests

Facilities: 810 khz, 50 kw day, 500 w night

Format: Dark

KCUV(AM) Englewood, Colo.

Price: \$850,000

Buyer: Den-Mex LLC (Manuel and Magaly Fernandez, owners); no other broadcast interests

Seller: RMF Broadcasting Co. of Denver LP, Denver (William J. McEntee Jr., principal). McEntee owns WIOJ(AM) Jacksonville, Fla.

Facilities: 1150 khz, 5 kw day, 1 kw night

Format: Spanish, talk

WQBN(AM) Tampa, Fla.

Price: \$750,000

Buyer: Radio Tropical Inc., Tampa (joint owners Efrain Archilla-Roig, president, and Carmen E. Diez de Archilla). Archilla-Roig owns WAMA(AM) Tampa and WUNA(AM) Ocoee, Fla., and WALO(AM) Humacao, P.R.

Seller: WTYM Inc., Tampa (J.B. Buchman, president)

Facilities: 1300 khz, 5 kw day

Format: Spanish

WXCT(AM) Hamden, Conn.

Price: \$500,000

Buyer: Quinnipiac College, Hamden (John L. Lahey, president; Patrick Healy, VP, administration and finance); owns WQAO(FM) Hamden

Seller: Milstar Broadcasting Corp., Ardsley, N.Y. (Stephen Gardos, president); no other broadcast interests

Facilities: 1220 khz, 1 kw day, 320 w night

Format: Hispanic

KKNX(AM) (formerly KOOK) Eugene, Ore.

Price: \$150,000

Buyer: John S. and Susan J. Mielke, Eugene; no other broadcast interests

Seller: Paul C. Bjornstad, Eugene; no other broadcast interests

Facilities: 840 khz, 1 kw day, 220 w night

Format: Talk

WNEA(AM) Newnan, Ga.

Price: \$108,000

Buyer: Harold W. Banks, Grantville, Ga.; no other broadcast interests

Seller: WNEA Inc., Newnan (Robert F. Bell, president); no other broadcast interests

Facilities: 1300 khz, 1 kw day

Format: Christian

—Compiled by Elizabeth A. Rathbun

Amplificaton

Media Services Group Inc. was the broker for two deals in the June 10 "Changing Hands": WTID(FM) Reform, Ala. (\$840,000) and WZLG(AM)-WMXY(FM) Hogansville, Ga. (\$510,000).

Errata

■ The closing price for KHBS(TV) Fort Smith and satellite KHOG-TV Fayetteville/Fort Smith, Ark., is closer to \$30 million than the \$8.5 million reported in the April 22 "Changing Hands," according to buyer Argyle Television Inc. (Bob Marbut, chairman). Sellers were Robin Hemreich and Cynthia Hemreich-Beller.

■ Evergreen Media Corp.'s Boston holdings were reported incorrectly in the June 17 issue ("Top of the Week"). By swapping its WKLB-FM Framingham/Boston for Greater Media's WEBR-FM Washington, Evergreen would be left with three radio stations in Boston: WJMN(FM) and WXKS-AM-FM.

Clear Channel goes country in Louisville

By Elizabeth A. Rathbun

Clear Channel Communications Inc. locked up the country format in Louisville, Ky., with last week's purchase of adult CHR-formatted WHKW(AM) there from Regent Communications Inc. (subject to FCC approval).

Buying a station and changing its format may not be so unusual, but in this case, Clear Channel also is buying the "intellectual rights" to Regent's country-formatted WHKW-FM. That includes the FM station's call letters, music library and country format, but not its building or property.

Eleventh-rated WHKW-FM and Clear Channel's number-one-rated WAMZ-FM had been the only two country signals in Louisville. Under this deal, they no longer will be competitors.

Documents filed with the FCC insure that Regent will not compete with Clear Channel in Louisville, at least when it comes to a country format. Regent may not broadcast country music within a 50-mile radius of Louisville for at least five years, the documents say. Regent also must refrain from trying to hire away any employee of WHKW(AM) for a year.

Clear Channel has new calls for WHKW(AM): WKJK(AM). The Regency-owned frequency formerly used by WHKW-FM—107.7 mhz—likewise has new call letters (WSFR-FM) and a new format ('70s).

The \$1 million deal comes on the heels of Clear Channel and Regent getting together to buy WWKY(AM)-WVEZ(FM) and WTFX(FM) Louisville from SFX Broadcasting Inc. Clear Channel took WWKY(AM) and WTFX(FM) for \$6.9 million, while Regent paid \$12.6 million for WVEZ(FM) ("Changing Hands," May 20).

Clear Channel's holdings in Louisville now total two FMs and three AMs, including three of the top five stations, according to Arbitron.

Emmis's interest drop adds up

Falling interest expense led to a 101.8% gain in net income for radio owner Emmis Broadcasting Corp. in the first quarter of the company's 1997 fiscal year, which ended May 31. Net income rose from \$1.7 million to \$3.5 million compared with the same quar-

ter last year, Emmis says. Interest expense fell 43.6%, from \$3.6 million to \$2.5 million.

Meanwhile, net broadcast revenue was down slightly, from \$25.357 million to \$25.35 million, while broadcast cash flow rose 7.8%, to \$12.2 million. Operating income rose 2.1%, to \$8.3 million.

The results, announced last Tuesday, were preceded on Monday by stock trading that brought Emmis shares to a 52-week high of 49 3/4. The week before, the stock had started out in the low 40s. It closed last Thursday at 48.

Emmis, while promising to be a radio buyer under deregulation, has not made any purchases this year. It is looking to buy stations "in major markets that complement our existing portfolio" and also is looking into international radio investments, chairman Jeff Smulyan says.

"We will only acquire assets in which Emmis can use its programming and management skills to add value," he says.

Emmis owns KPWR-FM Los Angeles; WKQX-FM Chicago; WENS(FM), WNAP-FM and WIBC(AM) Indianapolis; KSHE(FM) St. Louis, and WRKS-FM and WQHT-FM New York.

Holtz, Roberts form Marquee

Two top executives of former TV owner Superior Communications Group Inc. have formed their own company, Mar-

quee Media, based in Pittsburgh. Running the new company are Al Holtz, Superior's former chairman, and Rick Roberts, Superior's former chief financial officer. Holtz and Roberts have worked together for the past 13 years.

Marquee is looking to buy TV stations and to consult with investors who want to increase the value of their broadcast portfolios. "Marquee is uniquely positioned to do both," Holtz says.

Superior last month sold its two TVs for \$63 million to Sinclair Communications Group Inc. Meanwhile, former Superior president Perry Sook has signed on with ABRY Partners Inc. which recently bought WYOU-TV Scranton/Wilkes-Barre, Pa.

Bardwick reaches for Star

Radio brokerage Star Media Group Inc. has named J. Peter Bardwick to the new job of managing director for a new venture, Star Media Capital, which will provide investment banking services to the broadcast industry.

Bardwick formerly was executive vice president/chief financial officer of the Beasley Broadcast Group. Before that, Bardwick was vice president, finance, at Westwood One Inc.

"Combining Star Media's experience with my own experience, we will be able to offer blue-chip advisory services from a firm focused solely on serving our broadcasting clients' needs," Bardwick says. ■

Changing Hands

TV

Formation of LP to own WFXL(TV) Albany, Ga.

Station value: \$5.7 million

Buyer: BCI Growth IV LP, Teaneck, N.J. (Theodore T. Horton Jr., principal; after transfer, BCI will be 66.5% limited partner). BCI affiliate BCI Growth III LP owns 80% of WMJC(FM) Smithtown, WGSN(AM) Huntington and WRHD(AM)-WRCN-FM Riverhead, all N.Y.; 76.6% of WRPC(FM) St. German, P.R.; 66.2% of WZNT-FM San Juan, WOVE-FM Mayaguez and WCOM(FM) Bayamon, all P.R.

Seller: Clarion Broadcasting Corp., Sarasota, Fla. (Daniel S. Dayton, president/34% owner; before transfer

Clarion was 100% general partner; after transfer will be 33.5% GP); no other broadcast interests (Note: Clarion bought station in 1994 for \$5.7 million.)

Facilities: Ch. 31, 1,580 kw visual, 150 kw aural, ant. 990 ft.

Affiliation: Fox

COMBOS

WINE(AM)-WRKJ(FM) Brookfield/Danbury, WNLK(AM)-WEFX(FM) Norwalk and WSTC(AM)-WKHL(FM) Stamford, all Conn.; WJBR-AM-FM Wilmington, Del.; WKQS(FM) Gifford/Vero Beach, WZZR(FM) Stuart and WQOL(FM) and WAXE(AM)-WAVW(FM) Vero Beach, all Fla.; WPUT(AM) Brewster, WVIB(FM) Mount Kisco, WYVB(FM) Patterson and WFAS-AM-FM White Plains, all N.Y.; WBVB(FM)* Coal Grove and WIRO(AM)* and WMLV(FM)* Ironton, Ohio; WAEB-

Changing Hands

The week's tabulation
of station sales

Proposed station trades

By station volume and number of sales;
does not include mergers or acquisitions
involving substantial non-station assets

THIS WEEK:

TVs \square \$390,700,000 \square 2
Compos \square \$260,800,069 \square 12
FMs \square \$140,900,000 \square 8
AMs \square \$1,065,000 \square 2
Total \square \$784,125,069 \square 24
SO FAR IN 1996:
TVs \square \$2,483,343,896 \square 49
Compos \square \$3,609,970,359 \square 198
FMs \square \$1,157,074,253 \square 211
AMs \square \$120,295,404 \square 113
Total \square \$7,370,683,912 \square 571
SAME PERIOD IN 1995:
TVs \square \$1,068,747,000 \square 58
Compos \square \$843,125,300 \square 111
FMs \square \$373,782,601 \square 187
AMs \square \$59,421,744 \square 86
Total \square \$2,944,976,645 \square 439

Source: BROADCASTING & CABLE

AM-FM Allentown and WZZO(FM) Bethlehem, Pa.; WKEE-AM-FM* and WHRD(AM)* Huntington, WTCR-AM Kenova/Huntington-WTCR-FM Huntington, WZZW(AM)* Milton and WFXN-FM* Milton/Huntington, all W.Va.

Price: \$200 million

Buyer: Hicks, Muse, Tate & Furst Equity Fund III, Dallas. Equity Fund is affiliated with Hicks, Muse GP Partners LP (limited partners include Thomas O. Hicks). Thomas Hicks is chairman of Chancellor Broadcasting Co.; director of GulfStar Communications Inc. and 70% owner KCHX(FM) Midland, Tex.

Seller: Commodore Media Inc., N.Y. (Bruce A. Friedman, president); will become subsidiary of Hicks Muse

Facilities: WINE: 940 khz, 1 kw day, 4 w night; WRKI: 95.1 mhz, 50 kw, ant. 500 ft.; WNLC: 1350 khz, 1 kw day, 500 w night; WEFX: 95.9 mhz, 3 kw, ant. 299 ft.; WSTC: 1400 khz, 1 kw; WKHL: 96.7 mhz, 3 kw, ant. 328 ft.; WJBR(AM): 1290 khz, 5 kw; WJBR-FM: 99.5 mhz, 50 kw, ant. 499 ft.; WKQS: 94.7 mhz, 3 kw, ant. 253 ft.; WZZR: 92.7 mhz, 50 kw, ant. 571 ft.; WQOL: 103.7 mhz, 50 kw, ant. 476 ft.; WAXE: 1370 khz, 1 kw; WAVW: 101.7 mhz, 1.48 kw, ant. 471 ft.; WPUT: 1510 khz, 1 kw; WVIB: 106.3 mhz, 3 kw, ant. 440 ft.; WVVB: 105.5 mhz, 1.5 kw, ant. 460 ft.; WFAS(AM): 1230 khz, 1 kw; WFAS-FM: 103.9 mhz, 600 w, ant. 669 ft.; WBVB: 97.1 mhz, 3 kw, ant. 472 ft.; WIRO: 1230 khz, 1 kw;

WMLV: 107.1 mhz, 3 kw, ant. 125 ft.; WAEB(AM): 790 khz, 1 kw; WAEB-FM: 104.1 mhz, 50 kw, ant. 500 ft.; WZZO: 95.1 mhz, 30 kw, ant. 631 ft.; WKEE(AM): 800 khz, 5 kw day, 185.3 w night; WKEE-FM: 100.5 mhz, 53 kw, ant. 561 ft.; WHRD: 1470 khz, 5 kw day; WTCR(AM): 1420 khz, 5 kw day, 500 w night; WTCR-FM: 103.3 mhz, 50 kw, ant. 490 ft.; WZZW: 1600 khz, 6 kw day, 26 w night; WFXN-FM: 106.3 mhz, 560 w, ant. 1,092 ft.

Formats: WINE: country; WRKI: AOR; WNLC: talk; WEFX: classic rock; WSTC: adult contemporary; WKHL: oldies; WJBR-AM-FM: adult contemporary; WKQS: hot adult contemporary; WZZR: AOR; WQOL: oldies; WAXE: big band; WAVW: country; WPUT: country; WVIB: adult contemporary; WVVB: adult contemporary; WFAS(AM): news/talk; WFAS-FM: adult contemporary; WBVB: hot country; WIRO: diverse; WMLV: soft adult contemporary; WAEB(AM): news/talk; WAEB-FM: CHR; WZZO: AOR; WKEE(AM): easy listening; WKEE-FM: adult contemporary; WHRD: sports; WTCR-AM-FM: country; WZZW: oldies; WFXN-FM: classic rock

Brokers: BT Securities (Hicks Muse), Media Venture Partners and CIBS Wood Gundy (Commodore)

*=Commodore is buying

WEAT-AM-FM West Palm Beach and WOLL-FM Riviera Beach/West Palm Beach, Fla.

Value: \$40.25 million (\$33 million cash plus swap of KSTE-FM Rancho Cordova/Sacramento, Calif., valued at \$7.25 million)

Buyer: American Radio Systems, Boston (Steven B. Dodge, chairman); owns WIRK-FM, WKGR-FM and WBZT-AM West Palm Beach, Fla.; is buying KKDJ(FM) Fresno, KCTC(AM)-KYM(FM) Rancho Cordova/Sacramento, KSSJ-FM Shingle Springs/Sacramento and KMJI(AM)-KSKS(FM) Woodland/Sacramento (for other holdings see page 29)

Seller: Chancellor Corp., Dallas (Steve Dinetz, president/owner); for holdings see page 29

Facilities: WEAT(AM): 850 khz, 5 kw day, 1 kw night; WEAT-FM: 104.3 mhz, 100 kw, ant. 1,273 ft.; WOLL-FM: 94.3 mhz, 1.26 kw, ant. 480 ft.

Formats: WEAT(AM): news; WEAT-FM: soft adult contemporary; WOLL-FM: oldies

Broker: Star Media Group Inc.

WNOG(AM)-WARO(FM) and WNOG-FM Naples/Fort Myers, Fla.

Price: \$9.25 million

Buyer: Meridian Broadcasting Inc., Fort
continues on page 80

SOLD!

CMI Acquisition Company, Inc., a company formed by Hicks, Muse, Tate & Furst, Inc., Eric C. Neuman, President, has entered into an agreement to acquire Commodore Media, Inc., Bruce A. Friedman, President, for approximately \$200,000,000.

Randall E. Jeffery initiated the transaction.

RANDALL E. JEFFERY
RANDALL E. JEFFERY, JR.
407-295-2572

ELLIOT B. EVERS
415-391-4877

GEORGE I. OTWELL
513-769-4477

BRIAN E. COBB
CHARLES E. GIDDENS
703-827-2727

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Subject to F.C.C. approval

Changing Hands

continued from page 43

Myers (Joseph C. Schwartzel, president/owner). Schwartzel is VP/GM, Fort Myers Broadcasting Co., which owns WINK-TV-AM-FM Fort Myers/Naples.

Seller: Palmer Communications Inc., Des Moines, Iowa (Joseph Lentz, president); is selling WHO-TV Des Moines and KFOR-TV Oklahoma City. PCI is general partner of Palmer Broadcasting LP, which owns WHO(AM)-KLYF(FM) Des Moines and WMT-AM-FM Cedar Rapids, Iowa
Facilities: WNOG(AM): 1270 khz, 5 kw; WARO: 94.5 mhz, 100 kw; WNOG-FM: 93.5 mhz, 3 kw, ant. 299 ft.
Formats: WNOG(AM): big band; WARO: soft AC; WNOG-FM: news/talk

KSAL(AM)-KYEZ(FM) Salina, Kan.

Price: \$3 million cash plus cancellation of debt

Buyer: DLR Communications Corp., Fond du Lac, Wis. (Donald L. Rabbitt, president/owner). Rabbitt and his wife, Janet, own 46.5% of KWOA-AM-FM Worthington, Minn.

Seller: Independence Broadcasting Corp., Kenosha, Wis. (Peter Sulick, president); owns WLIP(AM)-WILL(FM) Kenosha and KOEL-AM-FM Oelwein, Iowa

Facilities: AM: 1150 khz, 5 kw; FM: 93.7 mhz, 100 kw, ant. 510 ft.

Formats: AM: news/talk; FM: country

WCCW-AM-FM Traverse City, Mich.

Price: \$2.2 million

Buyer: Midwestern Broadcasting Co., Traverse City (Ross A. Biederman, president/52.5% owner); owns WTCM-FM Traverse City, WKJF-AM-FM Cadillac, WATZ-AM-FM Alpena and WBCM(FM) Boyne City, all Mich.; has applied to build FM in Traverse City

Seller: Fabiano-Strickler Communications Inc., Mount Pleasant, Mich. (James C. Fabiano, president/60% owner); owns WSOO(AM)-WSUE(FM) Sault Ste. Marie, Mich. (Note: Fabiano-Strickler bought stations in 1984 for \$755,000.)

Facilities: AM: 1310 khz, 5 kw; FM: 107.5 mhz, 840 w, ant. 518 ft.

Formats: AM: MOR; FM: classic hits

WRNY(AM)-WSKS(FM) Rome and

WADR(AM)-WUUU(FM) Remsen, N.Y.

Price: \$1.5 million

Buyer: Dame Media Consultants Inc., Harrisburg, Pa. (J. Albert Dame, president/83% owner); owns WGY(AM)-WRVE(FM) Schenectady, N.Y.;

The following station-sale applications were made public last week by the FCC:

■ **KCAL-TV Los Angeles.** Price: \$385 million. Buyer: Young Broadcasting Inc. (Vincent J. Young, chairman/38.5% owner. Seller: Walt Disney Co. (Michael D. Eisner, chairman). Broker: Bear, Stearns & Co. Inc. (seller).

■ **Three-party deal involving KISW(FM) Seattle, WDSY-FM and WNRQ(FM) (to be WJWJ) Pittsburgh and KTBZ(FM) Lake Jackson/Houston.** Value: \$105 million. Entertainment Communications Inc. (Entercom; Joseph M. Field, president/70.3% owner) is trading WDSY-FM and WNRQ(FM) to Secret Communications LP (Frank E. Wood, president); Secret is paying Entercom \$20 million. Nationwide Communications Inc. (Steve Berger, president) is trading KISW to Entercom and giving Entercom \$12.5 million. Secret will trade rights to acquire KTBZ (current owner: Shamrock Broadcasting Inc.) to Nationwide. Broker: Gary Stevens.

WRAC(AM)-WKSB(FM) Williamsport, WHP(AM)-WRVV(FM) and WKBO(AM) Harrisburg, WNTJ(AM)-WMTZ(FM) Johnstown, WRKK(AM) Hughesville and WRKK-FM Salladasburg, all Pa.; also is buying WUTO(AM)-WOUR(FM) Utica (see next item)

Seller: Norma Eilenberg, Rome; no other broadcast interests

Facilities: WRNY: 1350 khz, 500 kw day, 60 w night; WSKS: 102.5 mhz, 27 kw, ant. 649 ft.; WADR: 1480 khz, 5 kw day, 50 w night; WUUU: 93.5 mhz, 6 kw, ant. 300 ft.

Formats: WRNY: sports; WSKS: CHR; WADR: sports; WUUU: new adult contemporary

WUTQ(AM)-WOUR(FM) Utica, N.Y.

Price: \$1.5 million

Buyer: Dame Media Consultants Inc. (see item, above)

Seller: Bendat Communications and Broadcasting Inc., Schenectady, N.Y. (Paul N. Bendat, 50% owner); owns WKLI(FM) Albany and WKBE(FM) Warrensburg, N.Y. Paul Bendat also owns 50% of WABY(AM) Albany and WEMX(FM) Ravena, N.Y.

Facilities: AM: 1550 khz, 1 kw; FM: 96.9 mhz, 16 kw, ant. 790 ft.

Formats: AM: classic MOR; FM: rock/AOR

WKLA-AM-FM Ludington, WMTE(AM) Manistee and WKZC(FM) Scottville, all Mich.

Price: \$1,130,068 (includes \$225,068 noncompete agreement)

Buyer: Lake Michigan Broadcasting Inc., Midland, Mich. (Roger K. Baerwolf, president/65% owner); no other broadcast interests

Seller: Chickering Associates Inc., Ludington (John E. Chickering, president); has applied to build FM in Reed City, Mich.

Facilities: AM: 1450 khz, 1 kw; FM: 106.3 mhz, 6 kw, ant. 400 ft.; WMTE: 1340 khz, 1 kw; WKZC: 94.9 mhz, 17 kw, ant. 400 ft.

Formats: AM: easy listening; FM: adult contemporary; WMTE: classic rock; WKZC: contemporary country

KAAB(AM) Batesville-KWOZ(FM) Mountain View, Ark.

Price: \$1.05 million for stock

Buyer: WRD Entertainment Inc., Batesville (Preston W. Grace Jr., president/86.2% owner); owns KBTA(AM)-KZLE-FM Batesville, Ark.

Sellers: John Dan Kemp, Daniel E. Thomas, Guy W. Moseley, Mountain View (before sale own 74.6% of FM, 51% of AM; after sale own 0% of both)

Facilities: AM: 1130 khz, 1 kw day; FM: 103.3 mhz, 100 kw, ant. 987 ft.

Formats: AM: religion; FM: C&W

WKWM(AM) Kentwood-WMHG(FM) Muskegon, Mich.

Price: \$680,000 (\$625,000 for WMHG; \$55,000 for WKWM)

Buyer: Goodrich Radio & Theaters Inc., Kentwood (Robert Emmett Goodrich, president); owns WODJ(FM) Greenville/Grand Rapids, WMRR(FM) Muskegon Heights and WSNF(AM)-WSNX-FM Muskegon

Seller: Richard L. Culpepper, Muskegon; owns WKWM(AM) Kentwood and 50% of company applying to build FM in Oscoda, Mich.

Facilities: AM: 1140 khz, 5 kw day; FM: 107.9 mhz, 2.6 kw, ant. 348 ft.

Formats: Both urban contemporary

WACQ(AM) Tallahassee-WACQ-FM Tuskegee/Tallassee, Ala.

Price: \$300,001 (includes \$1 noncompete agreement)

Buyer: Tiger Communications Inc., Tallahassee, Ala. (Fred Randall Hughey, CEO); is buying WBIL-FM Tuskegee, Ala. (see item, below)

Seller: Tuskegee Communications Co. Inc., Montgomery, Ala. (Lee Holmes, president)

Facilities: AM: 1130 khz, 1 kw; FM: 99.9 mhz, 2.95 kw, ant. 466 ft.

Formats: AM: news/talk, sports; FM: oldies

Swap of KKLS(AM)-KKMK(FM) Rapid City for KSOO(AM)-KMXC-FM Sioux Falls, S.D.

Price: Tax-free exchange

Owner, KKLS-1000: Southern Minnesota Broadcasting Co., Rochester, Minn. (Gregory D. Gentling Jr., president/4.4% owner; Marquette Trust Co., 78.2% owner); owns KXRB(AM)-KKLS-FM Sioux Falls and KIKN(FM) Salem, S.D., and KROC-AM-FM Rochester and KYBA(FM) Stewartville, Minn. Gentling has applied to build FMs in Rapid City.

Owner, KSOO-KMXC-FM: T.E.I. Broadcasting of Sioux Falls Inc., Orono, Minn. (Thomas E. Ingstad, president/owner). Ingstad owns KIMM(AM), KFXS(FM) and KOUT-FM Rapid City (for other holdings see "Changing Hands," May 20) and has time brokerage agreement with KIKK(FM) Canton, S.D., which he will turn over to Southern Minnesota Broadcasting.

Facilities: KKLS: 920 khz, 5 kw day, 100 w night; KKMK: 93.9 mhz, 100 kw, ant. 650 ft.; KSOO: 1140 khz, 10 kw day, 5 kw night; KMXC-FM: 97.3 mhz, 60 kw, ant. 221 ft.

Formats: KKLS: oldies; KKMK: adult contemporary; KSOO: news/talk; KMXC-FM: country

RADIO: FM

WTKS(FM) Cocoa Beach/Orlando, Fla.

Price: \$25 million

Buyer: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); owns WJRR(FM) Cocoa Beach/Orlando and WNNZ(AM) Orlando; is buying WDIZ(FM) Orlando; has LMA with WIRB(TV) Orlando; has time brokerage agreement with nearby WIRB(TV) Melbourne, Fla. (for other holdings see "Changing Hands," June 3)

Seller: Press Broadcasting Co., Neptune, N.J. (Robert McAllan, president); owns WKCF-TV Clermont/Orlando, and WBUD(AM)-WKXW-FM Trenton and WBSS-FM Millville/Atlantic City, N.J.

Facilities: 104.1 mhz, 100 kw, ant. 1,609 ft.

Format: Talk

KKPS(FM) Brownsville and KFRQ(FM) Harlingen, Tex.

Price: \$6.1 million (includes \$600,000 noncompete agreement)

Buyer: Sunburst Radio Inc., Dallas (John M. Borders, president/89.5% owner); is buying KVLV(FM) Edinburg, Tex. Borders owns 84% of KGMV(FM) Aurora, KGBX(FM) Nixa and KGMV(AM)

Springfield, all Mo.; 69.1% of KYKZ-FM Lake Charles, La., and company buying KZZZ(AM)-KBIU(FM) Lake Charles.

Seller: Rio Grande Partners LP, Austin, Tex. (Dick Oppenheimer, president); no other broadcast interests

Facilities: KKPS: 99.5 mhz, 100 kw, ant. 1,034 ft.; KFRQ: 94.5 mhz, 100 kw, ant. 1,158 ft.

Formats: KKPS: Spanish music; KFRQ: adult rock

Broker: Americom

WSSZ(FM) Greensburg, Pa.

Price: \$2.4 million

Buyer: Sheridan Broadcasting Corp., Pittsburgh (Ronald R. Davenport Sr., chairman/joint owner with Judith M. Davenport); owns WAMO-FM Beaver Falls, Pa.; WAMO(AM) (formerly WYJZ) Pittsburgh and WUFO(AM) Amherst/Buffalo, N.Y.; is selling frequency of WAMO-FM Pittsburgh

Seller: WHJB Corp., Greensburg (Melvin A. Goldberg, president); owns WHJB(AM) Greensburg

Facilities: 107.1 mhz, 1.6 kw, ant. 450 ft.

Format: Classic hits

KXAC(FM) and KXAX(FM) St. James, Minn.

Price: \$800,000

Buyer: Minnesota Valley Broadcasting Co., Mankato, Minn. (Donald Linder, president/48.8% owner); owns KARP(FM) Glencoe, KTOE(AM) Mankato-KDOG(FM) North Mankato, KMHL(AM)-KKCK(FM) Marshall, KARL(FM) Tracy and KITN(FM) Worthington, all Minn.; 80% of KWOM(AM) Watertown, Minn. Linder has interest in KKS(AM) Eddyville, Iowa.

Seller: Rogers Broadcasting Inc., St. James (Richard Rogers, principal); no other broadcast interests

Facilities: KXAC: 100.5 mhz, 50 kw, ant. 433 ft.; KXAX: 104.9 mhz, 3 kw, ant. 289 ft.

Formats: KXAC: lite hits; KXAX: modern country

KCNA(FM) Cave Junction, Ore.

Price: \$750,000

Buyer: Opus Broadcasting Systems Inc., Irvine, Calif. (Henry L. Flock, president/80% owner); is buying KYJC(FM) Grants Pass and KRTA(AM) Medford, Ore.

Seller: Charles R. Knerr, Grants Pass, Ore.; no other broadcast interests

Facilities: 102.7 mhz, 100 kw, ant. 1,976 ft.

Format: Oldies

WBIL-FM Tuskegee, Ala.

Price: \$450,000

Buyer: Tiger Communications Inc., Tallahassee, Ala. (Fred Randall Hughey, CEO); is buying WACQ-AM-FM Tallahassee (see item, above)

Seller: George Clay, Cornelius L. Hopper, Ellis Hall, Tuskegee; owns WBIL(AM) Tuskegee

Facilities: 95.9 mhz, 3 kw, ant. 320 ft.

Format: Urban contemporary

WCCA-FM Charlotte, N.C.

Price: \$400,000

Buyer: Rodwell Family Associates LP, Durham, N.C. (Roy O. Rodwell, co-owner); no other broadcast interests

Seller: Sound Business of Coastal North Carolina Inc., Elizabethtown, N.C. (Arthur S. DeBerry, principal). DeBerry owns WAGR(AM)-WJSK(FM) Lumberton, N.C.; 50% of WBLA(AM)-WGQR(FM) Elizabethtown.

Facilities: 106.3 mhz, 6 kw, ant. 328 ft.

Format: Oldies/beach music

Broker: Gordon Rice Associates

RADIO: AM

WHKW-AM and intellectual property of WHKW-FM Louisville

Price: \$1 million

Buyer: Clear Channel Communications Inc. (L. Lowry Mays, president); owns/is buying WHAS(AM)-WAMZ(FM) and WWKY(AM)-WTFX(FM) Louisville (for other holdings see page 27)

Seller: Regent Communications Inc., Covington, Ky. (Terry S. Jacobs, president); is buying WVEZ(FM) Louisville; owns WSFR(FM) (formerly WHKW-FM) Corydon, Ind./Louisville; WDJX-FM, WHKW(AM) (formerly WRES-AM) and WFIA-AM, all Louisville; KUDL-FM and KMXV(FM) Kansas City, Mo.; KKDD(AM) North Las Vegas and KSNE-FM and KFMS-FM Las Vegas; WEZL(FM) and WXLV(FM) Charleston, S.C., and KKAT(FM) Ogden/Salt Lake City and KALL(AM)-KODJ(FM) Salt Lake City; is selling WLQT(FM) Kettering/Dayton and WDOL(FM) Englewood/Dayton, Ohio

Facilities: 1080 khz, 10 kw day, 1 kw night

Format: Country

KSIR(AM) Brush, Colo.

Price: \$665,000

Buyer: JMS Broadcasting LLC, Garden City, Kan. (Kevin M. Shaffer, president/33.3% owner)

Seller: New Directions Media Inc., Greeley, Colo. (Robert D. Zellmer and spouse Marjorie M., owners); owns KRDZ(AM)-KATR-FM Wray, Colo.; has applied to build FM in Brush. Robert Zellmer owns KSIR-FM Brush.

Facilities: 1010 khz, 25 kw day, 28 w night

Format: Talk/news, sports

—Compiled by Elizabeth A. Rathbun

Ownership question in Panama City?

By Elizabeth A. Rathbun

There may be one Paxson too many in Panama City, Fla. According to recently released FCC documents, WMTO-FM Port St. Joe/Panama City is being bought by DP Media Inc., led by president/owner Roslyck C. Paxson and vice president Devon W. Paxson, according to FCC documents. Devon Paxson is the son of Paxson Communications Corp. chairman/owner Lowell W. "Bud" Paxson; Roslyck Paxson is Devon's wife.

However, Paxson Communications Corp.'s list of radio properties, faxed to BROADCASTING & CABLE, lists WMTO-FM under "Paxson Communications Corp. radio properties."

Paxson Communications recently bought WGNE(AM)-WFSY(FM) Panama City and WEBZ(FM) Mexico Beach-Panama City from Timothy O'Brien, who also is selling WMTO-FM ("Changing Hands," June 3). Including Paxson Communications' purchases of WPAP-FM Panama City and WPBH(FM) Port St. Joe/Panama City ("Changing Hands," May 6), the company would own a total six radio stations in Panama City: five FMs and one AM.

Federal law allows broadcasters to own up to five FMs (or five AMs) only in major markets, defined as those with 45 or more stations. Panama City is the nation's 159th-largest market. Even if Panama City fell into the law's second-largest category—markets with 30-44 stations—Paxson could own only up to four of a kind there.

Contacted about these numbers, Paxson CFO Arthur D. Tek said WMTO-FM mistakenly was included on the list of company holdings. "That really shouldn't be on there," he said. "That is not [part of] Paxson Communications, and there is no ownership interest."

Without WMTO-FM, "we're OK with the four FMs and one AM," Tek said.

Tek said Bud Paxson may have turned his son on to the station: "Sometimes we find stations that look attractive but they're more than we can own in a market.... His son will take advantage of it."

Devon Paxson and his brother Todd in May sold WFSJ-FM St. Augustine, Fla., to Paxson Communications Corp.

("Changing Hands," May 13). They had no other broadcast interests.

Chancellor moves in on Long Island

Shoring up its holdings in New York, Dallas-based Chancellor Broadcasting Co. last week agreed to swap its WFYV-FM Atlantic Beach/Jacksonville and WAPE-FM Jacksonville, Fla., to SFX Broadcasting. By kicking in another \$11 million, Chancellor gets SFX's WBAB-FM Babylon/Long Island and WBLI-FM Patchogue/Long Island, N.Y.

"We always want to cluster in different markets," says Chancellor CFO Jacques Kerrest. The deal, valued at \$108 million, boosts Chancellor from two to six stations on Long Island and more than 40% of radio ad revenue there, he says.

Jacksonville, meanwhile, was "not a market that we were in before." Chancellor acquired those stations in May from OmniAmerica Group.

Chancellor, recently named a possible merger candidate with Walt Dis-

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Changing Hands

The week's tabulation of station sales

TV

KTXL(TV) Sacramento, Calif.; WTIC-TV Hartford, Conn.; WDZL(TV) Miami; WXIN(TV) Indianapolis; WPMT(TV) York/Harrisburg, Pa., and KDAF(TV) Dallas/Fort Worth

Price: \$1.13 billion cash

Buyer: Tribune Co., Chicago (John Madigan, president); owns KTLA(TV) Los Angeles and KTTY-TV San Diego; KWGN-TV-KVOD(FM) Denver and KEZW(AM) Aurora/Denver; WGNX(TV) Atlanta; WGN-TV Chicago; WGNO(TV) New Orleans; WLVI-TV Cambridge/Boston, Mass.; WPIX(TV)-WQCD(FM) N.Y.; WPHL-TV Philadelphia, and KHTV(TV) Houston; has option to buy WBDC(TV) Washington

Seller: Renaissance Communications, Greenwich, Conn. (Michael Finkelstein, chairman; Warburg, Pincus Capital Co., 60% owner); no other broadcast interests

Proposed station trades

By dollar volume and number of sales; does not include mergers or acquisitions involving substantial non-station assets

THIS WEEK:

TVs ☐ \$1,156,700,000 ☐ 4

Combos ☐ \$15,765,000 ☐ 2

FMs ☐ \$191,165,000 ☐ 8

AMs ☐ \$0 ☐ 0

Total ☐ \$1,363,630,000 ☐ 14

SO FAR IN 1996:

TVs ☐ \$3,640,043,896 ☐ 53

Combos ☐ \$3,825,735,359 ☐ 200

FMs ☐ \$1,348,239,253 ☐ 219

AMs ☐ \$120,295,404 ☐ 113

Total ☐ \$8,734,313,912 ☐ 585

SAME PERIOD IN 1995:

TVs ☐ \$1,668,792,000 ☐ 59

Combos ☐ \$844,172,200 ☐ 115

FMs ☐ \$376,619,113 ☐ 195

AMs ☐ \$60,619,744 ☐ 94

Total ☐ \$2,950,203,057 ☐ 463

Source: BROADCASTING & CABLE

Facilities: KTXL: ch. 40, 5,000 kw visual, 1,000 kw aural, ant. 1,962 ft.; WTIC-TV: ch. 61, 5,000 kw visual, 1,000 kw

Continues on page 52

FOR SALE

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2 GVG 200 Switched Edit Rooms

Quantel Henry, Harry

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Chancellor

Continued from page 27

ney Co./Capital Cities/ABC Inc., has registered its plans to transfer approximately 90% of its stock from President/CEO Steven Dinetz to Hicks, Muse, Tate & Furst Inc. That's the same private investment group that has paid about \$200 million for Commodore Media Inc. (BROADCASTING & CABLE, July 1).

Merely a routine conversion of stock allowed by the Telecommunications Act of 1996, Hicks Muse limited partner Eric C. Neuman says of the transfer of control of Chancellor. "Absolutely nothing's happening... Steve [Dinetz] continues to be the CEO [and president]." Hicks Muse limited partner Thomas O. Hicks already is chairman of Chancellor's board of directors.

Sinclair LMA partner buys San Antonio TV

Sinclair Broadcast Group Inc. is keeping its eye on KRRT(TV) Kerrville/San Antonio, Tex. The UHF station, with which Sinclair has an LMA, is being bought by Sinclair's LMA partner, Glencairn Ltd. The price is \$2 million plus assumption of liabilities.

In city after city, all of Glencairn's holdings are tied to Sinclair with LMAs. But Glencairn has close ties with Sinclair beyond LMAs. It is principally owned (directly or through trusts established for her grandchildren) by Carolyn Smith, the mother of Sinclair President David Smith.

Sinclair's LMA with the UHF station dates to the company's \$1.2 billion merger with River City Broadcasting LP in April. KRRT was River City's only LMA. Sinclair also acquired KABB-TV San Antonio through River City.

Neither Sinclair nor Glencairn offi-

cials were available for comment.

Evergreen forks it over for FM

Evergreen Media Corp. is paying the second-highest price of the year for a stand-alone FM: \$65 million cash for WEDR(FM) Miami, Fla. The highest price for a stand-alone FM so far this year was \$91.2 million for WAXQ(FM) New York. Entertainment Communications Inc. bought the station but immediately turned it over to Viacom International Inc.

Evergreen also has paid the third-highest price this year: \$44 million for KYLD-FM San Mateo/San Francisco.

Evergreen's only other holding in Miami is WVCB(AM). Buying WEDR is part of a plan to buy "successful, growing major-market stations at attractive prices," says Evergreen Chairman Scott K. Ginsburg. The FM ranks first among listeners 12-plus and in the 18-34 and 25-54 categories, Evergreen says. ■

Changing Hands

Continued from page 27

aural, ant. 1,692 ft.; WDLZ: ch. 39, 3,980 kw visual, 398 kw aural, ant. 735 ft.; WXIN: ch. 59, 2,090 kw visual, 209 kw aural, ant. 990 ft.; WPMT: ch. 43, 2,140 kw visual, 214 kw aural, ant. 1,381 ft.; KDAF: ch. 33, 5,000 kw visual, 500 kw aural, ant. 1,696 ft.

Affiliations: All Fox except WDLZ and KDAF: WB Network

WYOU-TV Scranton, Pa.

Value: At least \$23.3 million (Buyer is paying \$500,000 plus assumption of liabilities)

Buyer: Nexstar Broadcasting Group Inc., Boston (Perry Sook, president; Royce Yudkoff, VP); no other broadcast interests. Yudkoff-owned ABRY Broadcast Partners II LP is 100% owner of Nexstar and also has 80% control of Sullivan Broadcasting License Corp., which owns WUTV(TV) Buffalo and WUHF(TV) Rochester, N.Y.; WXLV-TV Winston-Salem, N.C.; WRGT-TV Dayton, Ohio; WTAT-TV Charleston, S.C.; WZTV(TV) Nashville; WRLH-TV Richmond, Va., and WVAH-TV Charleston, W.Va.; is buying WFXV (TV) Utica, N.Y., and WMSN-TV Madison, Wis. Yudkoff has interest in company selling WSTR-TV Cincinnati.

Seller: Diversified Communications, Portland, Me. (David H. Lowell, principal); owns WCJB(TV) Gainesville, Fla.; WABI-TV Bangor, Me., and WPDE-TV Florence, S.C.; has option to buy

WWMB(TV) Florence. (Note: Diversified bought WYOU-TV in 1986 for \$22.8 million.)

Facilities: Ch. 22, 2,945 kw visual, 294 kw aural, ant. 842 ft.

Affiliation: CBS

51% of KZJL(TV) Houston

Price: \$1.4 million for stock

Buyer: Shop at Home Inc., Knoxville, Tenn. (Kent E. Lillie, president/1 owner; SAH Holdings LP, 25.7% owner; W. Paul Cowell, 29.6% owner). Broadcast TV and cable retailer Shop at Home is 49% owner of seller; after sale will own 100% of seller.

Seller: Urban Broadcast Systems Inc. (Charles E. Walker, president/51% owner; Shop at Home, 49% owner)

Facilities: Ch. 61, 2,740 kw visual, 274 kw aural, ant. 1,810 ft.

Affiliation: Shop at Home

Broker: Proctor Group Inc.

KRRT(TV) Kerrville/San Antonio, Tex.

Price: \$2 million plus assumption of liabilities

Buyer: Glencairn Ltd., Pittsburgh (Edwin L. Edwards Sr., president/owner); owns WABM-TV Birmingham, Ala.; WNUV-TV Baltimore; WRDC-TV Raleigh/Durham, N.C., and WVT(TV) Milwaukee. Glencairn is LMA partner of Sinclair Broadcast Group Inc.

Seller: KRRT Inc., Erie, Pa. (John Kanzius, president; Myron Jones, CEO). Jones owns 74.8%, and Kanzius owns 25.2%, of WJET-TV-FM Erie.

Facilities: Ch. 35, 5,000 kw visual, 500 kw aural, ant. 1,758 ft.

Affiliation: UPN

COMBOS

WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester, Ky.

Price: \$14 million plus assumption of obligations

Buyer: Jacor Communications Inc., Cincinnati (Benjamin L. Homel, president; Zell/Chilmark Fund LP, 70% owner); for holdings see "Changing Hands," May 27

Seller: Trumper Communications Inc., Westmont, Ill. (Jeffrey E. Trumper, president/CEO/owner); owns KISN-AM-FM Salt Lake City and KUMT-FM Centerville, Utah; is buying KDZZ(AM)-KTEG(FM), KHTZ(FM) and KZSS(AM)-KZRR-FM, all Albuquerque, N.M., and KLSK(FM) Santa Fe/Albuquerque; is applying to build FM in Brigham City, Utah

Facilities: WLAP: 630 khz, 5 kw day, 1 kw night; WMXL: 94.5 mhz, 100 kw, ant. 640 ft.; WWYC-FM: 100.1 mhz, 32 kw, ant. 490 ft.

Format: WLAP: sports talk; WMXL: adult contemporary; WWYC-FM: country

WCIL-AM-FM Carbondale, Ill.

Price: \$1.765 million for stock

Buyer: Zimmer Broadcasting, Cape Girardeau, Mo. (Jerome R. Zimmer, president/owner); owns WOZ-FM Harrisburg, Ill. Jerome Zimmer is 25% owner of KTGR(AM)-KCMQ(FM) Columbia, KZIM(AM) Cape Girardeau, KSIM(AM) Sikeston, KCLR-FM Boonville and KWOC(AM)-KKLR-FM Poplar Bluff, Mo.; owns 20% of WKBO-FM Jerseyville and WKXX(FM) Granite City, Ill., and

WKBO(AM) St. Louis; is buying 25% of **KJEZ(FM)** Poplar Bluff.

Seller: Dennis and Paula Lyle, Carterville, Ill.

Facilities: AM: 1020 khz, 1 kw day; FM: 101.5 mhz, 50 kw, ant. 430 ft.

Formats: AM: MOR; FM: top 40

RADIO: FM

Swap of WFYV-FM Atlantic Beach/Jacksonville and WAPE-FM Jacksonville, Fla., for WGBB(AM) Freeport/Long Island-WBAB-FM Babylon/Long Island, WBLI(FM) Patchogue/Long Island and WHFM(FM) Southampton/Long Island, all N.Y.

Value: \$108 million (includes \$11 million from Chancellor to SFX) (\$43 million for Jacksonville stations; \$54 million for Long Island stations)

Owner, WFYV-FM, WAPE-FM: Chancellor Broadcasting Co., Dallas (Steve Dinetz, president/owner); owns **WALK-AM-FM Patchogue/Long Island, N.Y.** (for other holdings see "Changing Hands," July 1). Note: Chancellor will become subsidiary of Hicks, Muse, Tate & Furst Equity Fund II.

Owner, Long Island stations: SFX Broadcasting Inc., New York (Robert F.X. Sillerman, executive chairman/53.2% owner); is buying **WOKV(AM)-WKQL(FM)**, **WIVY(FM)** and **WPDQ(AM)** Jacksonville and is buying **WHSF-FM High Point/Greensboro, N.C.** (see item, below; for other holdings see "Changing Hands," May 13)

Facilities: **WFYV-FM:** 104.5 mhz, 100 kw, ant. 984 ft.; **WAPE-FM:** 95.1 mhz, 100 kw, ant. 460 ft.; **WGBB:** 1240 khz, 1 kw; **WBAB-FM:** 102.3 mhz, 3 kw, ant. 268 ft.; **WBLI:** 106.1 mhz, 49 kw, ant. 499 ft.; **WHFM:** 95.3 mhz, 5 kw, ant. 354 ft.

Formats: **WFYV-FM:** AOR; **WAPE-FM:** CHR; **WGBB:** adult contemporary; **WBAB-FM:** AOR; **WBLI:** adult contemporary; **WHFM:** adult contemporary

Broker: Star Media Group Inc.

WEDR(FM) Miami

Price: \$65 million cash

Buyer: Evergreen Media Corp., Irving, Tex. (Scott Ginsburg, chairman); owns **WVCG(AM)** Miami (for other holdings see "Changing Hands," June 24)

Seller: Rivers Group (Rex B. Rivers, president)

Facilities: 99.1 mhz, 100 kw, ant. 926 ft.

Format: Urban contemporary

Broker: Media Venture Partners

WHSF-FM High Point/Greensboro, N.C.

Price: \$6 million

Buyer: SFX Broadcasting Inc., New York (Robert F.X. Sillerman, executive chairman/53.2% owner); is buying **WMFR(AM)-WMAG(FM)** High Point/

Greensboro and WTCK(AM) (formerly **wwwb**) Greensboro (for other holdings see "Changing Hands," May 13)

Seller: HMW Communications, Dallas (affiliate of Hicks, Muse, Tate & Furst Inc.). Hicks Muse is buying **Commodore Media Inc.** and 90% of **Chancellor Broadcasting Co.**

Facilities: 100.3 mhz, 100 kw, ant. 1,049 ft.

Format: '70s rock 'n' roll

Broker: Star Media Group

WYNU(FM) Milan/Jackson, Tenn.

Price: \$3.6 million

Buyer: Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); owns **WTJS(AM)-WTNV-FM** Jackson and **WOLZ-FM** Fort Myers, Fla.; is half-owner of **WRWX-FM** San Carlos Park, Fla.; is buying **WKII(AM)** Solana and **WEEJ(FM)** Port Charlotte, Fla., and **KNAX-FM** and **KRBT-FM** Fresno, Calif.; is selling **WJSU-TV** Anniston, Ala.; **WWRD-FM** Jacksonville and **WFKS-FM** Palatka, Fla., and **WNDR(AM)-WNTQ(FM)** Syracuse, N.Y.

Seller: Malkan Broadcast Association, (Glen Powers, president)

Facilities: 92.3 mhz, 100 kw, ant. 991 ft.

Format: Adult contemporary

KNYN(FM) Santa Fe and KTMN(FM) Los Alamos, N.M.

Price: \$3.5 million

Buyer: AGM-Nevada LLC, Towson, Md. (Charles Salisbury, VP/50% owner; 25% owners [each] Anthony S. Brandon, president, and L. Rogers Brandon, VP); owns **KQOL-FM** Boulder City, Nev., and **KCID-FM** Caldwell, Idaho. Anthony S. Brandon owns 67% of **American General Media Corp.**, which owns **KERN-AM-FM** Bakersfield, Calif.; **wwwg(AM)** Rochester, N.Y., and **KWFS(AM)** Wichita Falls, Tex. Brandons also own 50% of **WYDE(AM)** Birmingham and **WRAX-FM** Trussville, Ala.; **KZOZ-FM** San Luis Obispo and **KKAL(AM)** Arroyo Granda, Calif., and **KKCL-FM** Lorenzo/Lubbock and **KWFS-FM** Wichita Falls, Tex. L. Rogers Brandon owns 51%, and Anthony Brandon owns 49%, of **Lagniappe Broadcasting Inc.**, which owns **KGEO(AM)-KGFM-FM** Bakersfield, Calif., and is buying **KDOB-FM** Paso Robles, Calif. Anthony Brandon owns 50% of company that owns 20% of **WWLG(AM)** Baltimore and **WASA(AM)** Havre de Grace, Md.

Seller: Plaza Broadcasting Inc./Mountain Broadcasting Inc., Santa Fe (Jim Leary president)

Facilities: **KNYN:** 95.5 mhz, 19 kw, ant. 1,850 ft.; **KTMN:** 98.5 mhz, 100 kw, ant. 1,781 ft.

Formats: **KNYN:** country; **KTMN:** AOR

Broker: Norman Fischer & Associ-

ates (seller)

WLSN(FM) Greenville, Ohio

Price: \$2.35 million

Buyer: Hawes-Saunders Broadcast Properties Inc., Dayton, Ohio (Ro Nita Hawes-Saunders, president/owner); owns **WROU(FM)** West Carrollton and **WRNB(FM)** Troy, Ohio. Ro Nita Hawes-Saunders has interest in **WCIN(AM)** Cincinnati; **WCKN(AM)** Surfside Beach, S.C., and **WCOO(AM)** New Bern, N.C.

Seller: Treaty City Broadcasting Corp., Greenville (Nicholas F. Bodi, president/owner); no other broadcast interests

Facilities: 106.5 mhz, 50 kw, ant. 482 ft.

Format: Easy favorites

KTLR-FM Terrell, Tex.

Price: \$1.415 million

Buyer: El Dorado Communications Inc., Los Angeles (Thomas H. Castro, president); owns **KMQA(FM)** West Covina, Calif., and **KXTJ(FM)** Beaumont and **KQOK(FM)** Galveston, Tex.; is buying **KEYH(AM)** Houston; has time brokerage agreements with **KGRB(AM)** West Covina, Calif., and **KOND(FM)** Cleveland, **KLVN(AM)** Pasadena, **KXEB(AM)** Sherman and **KRVA(AM)** Cockrell Hill-KRVA-FM McKinney, all Tex.

Seller: Metro Broadcasters-Texas Inc., Rockwall, Tex. (Ken Jones, CEO); owns **KHYI(FM)** Howe, Tex.

Facilities: 107.1 mhz, 3.3 kw, ant. 440 ft.

Format: Real country

Broker: John W. Saunders

KFGX(FM) (formerly KKDL) Detroit Lakes, Minn.

Price: \$1.3 million

Buyer: MSB Inc., Fargo, N.D. (Lauris N. Molbert, president); owns **KVOX-AM-FM** Moorhead, Minn. MSB ultimately is owned by Otter Tail Power Co. (John MacFarlane, president), which also owns **KMRS(AM)-KKOK-FM** Morris, Minn., and **KFGO-AM-FM** Fargo.

Seller: Leighton Enterprises Inc., St. Cloud, Minn. (Alver Leighton, president/85% owner); owns **KDLM(AM)** Detroit Lakes and **KNSI(AM)-KCLD(FM)** St. Cloud. Al Leighton also owns **KCII-AM-FM** Washington, Iowa; has interest in **KYCK(FM)** Crookston, Minn.

Facilities: 95.1 mhz, 100 kw, ant. 970 ft.

Format: Golden oldies

—Compiled by Elizabeth A. Rathbun

Amplification

Biernacki Brokerage was the broker for the \$3 million worth of deals involving **WRNY(AM)-WSKS(FM)** Rome, **WADR(AM)-WUUU(FM)** Remsen and **WUTQ(AM)-WOUR(FM)** Utica, all N.Y. ("Changing Hands," July 1).

N.Y.; WRMV(TV) Rocky Mount, N.C.; WOAC-TV Canton, Ohio, and WHKE(TV) Kenosha/Milwaukee, Wis. Paxson also owns or is buying 42 radio stations.

Seller: KX Acquisition LP c/o Lang Communications, New York (Dale W. Lang, owner); owns KXLT-TV Rochester, Minn. Dale Lang has option to buy 50% of KVBM-TV Minneapolis.

Facilities: Ch. 41, 2,750 kw visual, 275 kw aural, ant. 1,469 ft.

Affiliation: Independent

COMBOS

WHBG(AM) Harrisonburg-WAMM-FM Bridgewater, Va.

Price: \$875,000 (includes \$100,000 consulting agreement)

Buyer: M. Belmont VerStandig Inc., Washington (Helen VerStandig, chairman/47% owner); owns WWSA (AM)-WQPO(FM) Harrisonburg, and WCBG(AM) Chambersburg and WSRT (FM) Mercersburg, Pa.; has time brokerage agreement with WPKZ(FM) Elkton, Va. MBV is corporate partner of HJV LP, which owns WHGT(AM)-WAYZ (FM) Waynesboro, Pa.

Seller: WHBG Inc./WRDJ Inc., Harrisonburg (Robert L. Dean, presi-

dent/owner with E. Warren Denton). Dean owns 80% of WAMM(AM) Woodstock/Woodbridge, Va.

Facilities: AM: 1360 khz, 4.7 kw day, 20 w night; FM: 105.1 mhz, 6 kw, ant. 328 ft.

Formats: AM: C&W; FM: contemporary country

WLFN(AM)-WLXR(FM) LaCrosse, Wis.

Price: \$700,000

Buyer: Mississippi Valley Broadcasters LLC, Rochester, Minn. (Howard G. Bill, president/33.3% owner); owns WQCC(FM) LaCrosse. Bill owns KOLM(AM)-KWWK(FM) Rochester; is building FM in Bartonville, Ill.

Seller: Broadcast Properties of LaCrosse Inc., Dubuque, Iowa (Philip Kelly, owner); owns 33.3% of WQCC (FM) La Crosse. Kelly owns 70% of WDBQ(AM)-KLYV(FM) Dubuque and KATE(AM)-KCPI(FM) Albert Lee, Minn., and 33.3% of WMVY(FM) Tisbury, Mass.

Facilities: AM: 1490 khz, 1 kw; FM: 104.9 mhz, 1.35 kw, ant. 430 ft.

Formats: AM: adult standards; FM: adult contemporary

KLOQ(AM) Merced-KFMK(FM) Winton, Calif.

Price: \$508,620

Buyer: Clarke Broadcasting Corp., Sonoma, Calif. (H. Randolph Holder Sr., chairman/owner); owns KVML (AM)-KZSQ(FM) Sonoma and KVRQ(FM) Atwater, Calif., and WGAU(M)-WNGC-FM Athens, Ga.

Seller: TGR Broadcasting Inc., Salinas, Calif. (Hector Villalobos, principal); owns KLFA(FM) King City, Calif.

Facilities: AM: 1580 khz, 1 kw day, 297 w night; FM: 98.7 mhz, 4.4 kw, ant. 384 ft.

Format: AM: Spanish; FM: Mexican regional

50% of WICY(AM)-WVNV(FM) Malone, N.Y.

Price: \$274,600 (\$125,000 cash for stock and \$149,600 for noncompete agreement)

Buyer: Elizabeth H. Coughlin, James Coughlin Sr., James M. Coughlin Jr., Malone; no other broadcast interests

Seller: Richard LaVigne, Malone; no other broadcast interests

Facilities: AM: 1490 khz, 1 kw; FM: 96.5 mhz, 2.4 kw, ant. 361 ft.

Formats: AM: adult contemporary; FM: country

KSWA(AM)-KWKQ(FM) Graham, Tex.

Price: \$255,000

Buyer: Graham Newspapers Inc. c/o MediaNews Group Inc., Denver (W. Dean Singleton, president); owns Graham Leader newspaper

Seller: KSWA Inc., Graham (James N. Jones, president); no other broadcast interests

Facilities: AM: 1330 khz, 500 w day; FM: 107.1 mhz, 3 kw, ant. 100 ft.

Formats: Both C&W

WSNQ(AM)-WMJZ-FM Gaylord, Mich.

Price: \$25,000

Buyer: Morning Dove Inc., Ludington, Mich. (David Essmaker, president/owner); no other broadcast interests

Seller: Classic Radio Inc., Gaylord (William F. Rolinski, CEO); no other broadcast interests

Facilities: AM: 900 khz, 1 kw day, 101 w night; FM: 95.3 mhz, 3 kw, ant. 325 ft.

Formats: AM: news/talk; FM: adult contemporary

RADIO: FM

WCIE-FM Lakeland, Fla.

Price: \$5 million

Buyer: Moody Bible Institute of Chicago, Chicago (Joseph M. Stowell, president); owns WMBV(FM) Dixon's Mills, Ala.; WKES(FM) St. Petersburg and WRMB(FM) Boynton Beach, Fla.; WAFS(AM) Atlanta; WMBI-AM-FM Chicago, WDLN-AM-FM East Moline and WGNR(FM) Monee, Ill.; WWWC(FM) Kokomo, Ind.; WJSO(FM) Pikeville, Ky.; WGNB(FM) Zeeland, Mich.; WMBU(FM) Forest, Miss.; KSPL(FM) Kalispell, Mont.; WCRF(FM) Cleveland and WVMS (FM) Sandusky, Ohio; WVMN(FM) New Castle, Pa.; WMBW(FM) Chattanooga, WMLW(FM) Crossville and WFCM(FM) Murfreesboro, all Tenn.; KMBI-AM-FM Spokane and KMLW(FM) Moses Lake, Wash.; is applying to build FM in Prichard, Ala.; Crown Point, Ind., La Crosse and Sebastian, Fla., and Wilmington, N.C.; is buying WSOR(FM) Naples, Fla., and construction permit for FM at Vero Beach, Fla.

Seller: Evangel Christian School Inc., Lakeland (Joseph Perez, principal); is selling WCIE(AM) Spring Lake, N.C.

Facilities: 91.1 mhz, 100 kw, ant. 500 ft.

Format: Adult hit radio

KVIK(FM) Decorah, Iowa, and KQYB (FM) Spring Grove and KSOF(FM) Caledonia, Minn.

Price: \$2.814 million (includes \$774,000 in consulting agreements)

Buyer: Marathon Media LLC, Chicago (Bruce Buzil, 90% owner). Buzil owns 33.6% of WCCQ(FM) Crest Hill, Ill.

Seller: Greg Wennes, Spring Grove, Minn.; no other broadcast interests

Facilities: KVIK: 105.7 mhz, 4.5 kw, ant. 210 ft.; KQYB: 98.3 mhz, 33 kw, ant. 607 ft.; KSOF: 94.7 mhz, 1.9 kw,

Continues on page 70



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Anatomy of a decision

EDITOR: I write in reference to your June 24 article "Anatomy of the kids war." The article states that FCC Chairman Reed Hundt believed he had support from me for action on the children's television matter but that after the Republicans took control of the House and Senate in November 1994, he is quoted as saying, "Reaching agreement with Rachele became much more difficult after that."

The chairman's belief that he had support from me for action on the children's television issue was and is well founded. I have always been a strong supporter of putting teeth into the Children's Television Act and, in fact, have been very proactive in supporting a strengthened definition of "specifically designed" children's educational programming, encouraging broadcaster accountability, and increased information about educational shows being given to parents. I have attended international conferences, and engaged in outreach to children, parents groups, and educators on the topic. I have consistently urged broadcasters to air more quality children's educational programming. (I note that the record we have developed in our rulemaking proceeding contains evidence that broadcasters have significantly increased their children's educational offerings from the time the act passed, to approximately three to four hours per week at present.)

To the extent that the chairman's statement implies that I supported his

purely quantitative approach before November 1994 but changed my view based on the election results, it is wrong. The first real opportunity I had to study the children's issue in depth was on my way to Melbourne, Australia, in March 1995, to attend the United Nations' World Summit on Children and Television. On that long flight, I read the Children's Television Act, its entire legislative history, and the commission's notices and decisions on children's television to date. It was then that I realized that while making it clear that broadcasters must improve their educational programming for children, Congress had taken great care for First Amendment reasons to not intrude on a broadcaster's independent judgment as to programming decisions. That realization, not any partisan consideration, has guided my thinking on this issue ever since.—*Rachele Chong, commissioner, FCC, Washington*

Help wanted

EDITOR: I am researching the life of Philo T. Farnsworth and hope shortly to publish a documented biography. I am interested in interviewing any individuals who knew or may have worked with Dr. Farnsworth.

If you could write the address below or phone and leave a message in the evening, I will return your call and we can talk on my nickel. I look forward to hearing from anyone who may have been associated with Dr. Farnsworth.—*Donald G. Godfrey,*

professor, Walter Cronkite School of Journalism, P.O. Box 871305, Arizona State University, Tempe, AZ 85287-1305; ASU phone (602) 965-8661; ASU fax (602) 965-7041

Shrinking credits

EDITOR: Once upon a time, when a movie or a program ended, the credits rolled and interested viewers could see who was involved in the production. Now, it appears that them days are gone.

The current method of showing credits in virtually all network areas seems to be a small slice of the small screen usually on the right side—while the rest of the screen is devoted to anything from a tail-end piece of the program just concluded, to coming attractions for whatever. With the sound track clearly on to another subject, and rather noisily at that, I challenge anyone to make sense of what is racing by on the sliver side.

Is this a device to increase the marketing capability of programers—or is it a slap in the face of every guild and union that has negotiated proper credits for their talent? Is it a snide way of saying "Who's interested in credits anyway?" or is it the forerunner of digital compression yet to come? Hey, listen, if no one cares, why not split that screen continually and run low-cost commercials on the right while the unfortunate program plays on the left? Think of the possibilities.—*Richard Carlton, White Plains, N.Y.*

Changing Hands

Continued from page 32

ant. 584 ft.

Formats: KVIK: rock 'n' roll gold; KQYB: hot country; KSOE: easy listening

WKPK(FM) Gaylord and WMLQ(FM) Rogers City, Mich.

Price: \$1.4 million (includes \$300,000 noncompete and \$75,000 services agreements)

Buyer: Northern Broadcast Inc., Grand Rapids, Mich. (Richard A. Dills, president; Northern Bottling Co., owner); owns WAIR-FM Atlanta, WIAR-FM Leland, WKLT-FM Kalkaska and WKLZ-FM Petoskey, all Mich.

Seller: Alpine Broadcasting Co. Inc./North South Radio Group Inc.,

Gaylord (John D. DeGroot, president); no other broadcast interests
Facilities: WKPK: 106.7 mhz, 100 kw, ant. 580 ft.; WMLQ: 96.7 mhz, 26 kw, ant. 383 ft.

Formats: WKPK: adult top 40; WMLQ: MOR

WEGW(FM) Wheeling, W.Va.

Price: \$800,000

Buyer: Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); for other interests see "Changing Hands," July 8
Seller: Burbach Broadcasting Co., Pittsburgh (Nicholas Gallii, president); owns WOZD(AM) Wheeling and WXIL(FM) Parkersburg, W.Va.

Facilities: 107.5 mhz, 12.5 kw, ant. 870 ft.

Format: Rock, AOR

WSMJ(FM) Richmond, Va.

Price: \$600,000

Buyer: Old Dominion Broadcasting LLC, Norfolk, Va. (managing members/30.7% owners/siblings J. David Sinclair, Robert L. Sinclair and Ann S. Adams); is being assigned licenses of WTAR(AM) Norfolk-WKOC(FM) Chesapeake/Norfolk by Sinclair Telecable Inc./Sinclair Communications, Norfolk, Va. (John L. Sinclair, president/41.9% owner); owns WNIS (AM) Norfolk, WROX-FM Cape Charles, WCDX(FM) Mechanicsville and WGCN (AM)-WPLZ-FM Petersburg, Va., and KGSF(FM) Bastrop and KROX-FM Giddings, Tex. John L. Sinclair is father of the Sinclair siblings.

Seller: Barbara B. Bennis, Washington; no other broadcast interests

Facilities: 101.1 mhz
Format: Adult contemporary

WDLF(FM) Old Fort, N.C.

Price: \$525,000

Buyer: Blue Dolphin Communications Inc., Florence, S.C. (Edward F. Seeger, president/33.3% owner). Seeger is 33.3% owner of WYNA(FM) Calabash, N.C., and WMTX(FM) Pamplico, S.C.

Seller: WDLF Inc., Marion, N.C. (William Shaw, principal); no other broadcast interests

Facilities: 104.3 mhz, 5.6 kw, ant. 348 ft.

Format: Adult contemporary

Broker: Gordon Rice Associates (seller)

60% of KSRN(FM) Sparks, Nev.

Price: \$480,000 for stock

Buyer: Vernon Miller, Reno; owns KHWG(FM) Kings Beach, Calif.

Sellers: Paul J. Marcille, Reno; William D. and Jean T. Gueren Family Trust, Zephyr Cove, Nev.; Robert W. Carroll, Reno. Marcille and Guerenas have various cable TV interests.

Facilities: 92.1 mhz, 440 w, ant. 804 ft.

Format: News/talk

KYTC(FM) Northwood, Iowa

Price: \$220,000

Buyer: David Nolander, Albert Lea, Minn.; owns KATE(AM)-KOPI(FM) Albert Lea, Minn.

Seller: Tri-Cities Broadcasting Ltd. c/o Philadelphia Music Works, Bryn Mawr, Pa. (Ken Gross, president); no other broadcast interests

Facilities: 102.7 mhz, 6 kw, ant. 318 ft.

Format: Oldies

WGNN(FM) Fisher, Ill.

Price: \$214,000

Buyer: Good News Radio Inc., Champaign, Ill. (Mark Burns, president/16.7% owner); no other broadcast interests

Seller: Cornerstone Community Radio Inc., Springfield, Ill. (Richard L. Van Zandt, president); owns WWGN(FM) Ottawa and WLGM(FM) Springfield, Ill.; WJLH(FM) Flagler Beach, Fla.; and WGNJ(FM) St. Joseph, Ill. Van Zandt owns WLUJ(FM) Petersburg, Ill.

Facilities: 102.5 mhz, 6 kw, ant. 328 ft.

Format: Christian

KTCM(FM) Kingman, Kan.

Price: \$210,000

Buyer: Maria L. Salazar, Wichita, Kan.; no other broadcast interests

Seller: Daniel Gentry, Wichita; no other broadcast interests. Note: Gentry bought station for \$180,000 ("Changing Hands," June 10)

Facilities: 100.3 mhz, 48 kw, ant. 505 ft.

Format: Dark

WWBD(FM) Bamberg, S.C.

Price: \$170,000

Buyer: FM Radio LC, Richmond, Va. (Kenneth R. Noble II, president/owner). Noble owns WLGX(FM) Carolina Beach, N.C.

Seller: Branch Communications, Lumberton, N.C. (Stevan Branch, 50% general partner); no other broadcast interests

Facilities: 92.1 mhz, 3 kw, ant. 300 ft.

Format: C&W

Broker: Edward F. Seeger

Construction permit for KFXJ(FM) Abilene, Tex.

Price: \$150,000

Buyer: SunGroup Inc., Indianapolis (John Biddinger, president/36% owner); owns woww(FM) Pensacola, Fla.; KMJJ(FM) Shreveport, La.; KKSS(FM) Santa Fe, N.M., and KEAN-AM-FM Abilene, KKYS(FM) Bryan and KYKX(FM) Longview, Tex. Biddinger has interest in KBBX(AM)-KESY(FM) Omaha and KWSN(AM)-KRRO(FM) Sioux Falls, S.D.

Seller: Foster Communications Co. Inc., San Angelo, Tex. (Fred Key, president); owns KKSA(AM), KIXY-FM and KWFR-FM, all San Angelo

Facilities: 92.5 mhz, 50 kw, ant. 492 ft.

WQLX(FM) Galion, Ohio

Price: \$121,000

Buyer: Knox Broadcasting Corp., Ashland, Ohio (Walter R. Stampfli, president/60% owner); owns WMVO(FM) and WQIQ(FM) Mount Vernon, Ohio. Stampfli also owns 58% of WNCO-AM-FM Ashland.

Seller: Malone Broadcasting Inc., Bucyrus, Ohio (Harold Ray Malone, president); no other broadcast interests

Facilities: 102.3 mhz, 3 kw, ant. 300 ft.

Format: Country

KOJC-FM Cedar Rapids, Iowa

Price: \$15,000

Buyer: Friendship Communications Inc., Waterloo, Iowa (Mike Facciani, president/co-owner with spouse Mea Facciani); owns KWOF(AM) Waterloo

Seller: Oakhill Economic Development Corp., Cedar Rapids (Betty S. Daniels, principal)

Facilities: Not available

Format: Not available

CP for WCCZ(FM) Pinckneyville, Ill.

Price: \$10,000

Buyer: Dennis Doelitzsch, Marion, Ill.; owns WFRX-AM-FM West Frankfort, WDDD(AM) Johnson City, WDDD-FM

Marion and WVZA(FM) Herrin, all Ill.

Seller: Kenneth W. and Jane A. Anderson, Marion, Ill.; no other broadcast interests

Facilities: 104.3 mhz, 3.5 kw, ant. 276 ft.

Option to acquire 51% of CP for KKNG(FM) Laramie, Wyo.

Price: \$5,200

Buyer: James G. Withers, Carrollton, Tex.; owns 49% of KKNG and 100% of KEEP(FM) Bandera and KRBH(FM) Hondo, Tex.; has applied to build FM in Jefferson City, Mo.

Seller: Stephen D. King, Atlanta

Facilities: 104.5 mhz, 3 kw, ant. 951 ft.

CP for WNDR(FM) (formerly WUPN) Mexico, N.Y.

Price: \$3,000

Buyer: Renard Communications Corp., Syracuse, N.Y. (Craig L. Fox, president/owner); Fox owns 51% of WOLF(AM) Syracuse, has a 37.5% interest in application for TV in Ilion, has interest in WABQ(FM) Brighton, and is selling 51% of WNYS-TV Syracuse, all N.Y.

Seller: Tia A. Soliday, Warners, N.Y.; no other broadcast interests

Facilities: 103.9 mhz, 3 kw, ant. 292 ft.

RADIO: AM

WLNG(AM) Sag Harbor, N.Y.

Price: \$1.6 million

Buyer: Unity Broadcasting Network-New York Inc., New York (Sydney L. Small, president/owner); owns WWRL(AM) New York and 66.6% of WOQW(AM) Waterbury, Conn.

Seller: Main Street Broadcasting Co. Inc., Sag Harbor (Ann Buckhout, executive VP); owns WLNG-FM Sag Harbor; buying FM in Sag Harbor

Facilities: 1600 khz, 500 w day,

Format: Oldies

WPWA(AM) Chester, Pa.

Price: \$1.3 million

Buyer: Children's Broadcasting Corp., Minneapolis (Christopher T. Dahl, president/13.2% owner); owns KPLS(AM) Orange, Calif.; KKDY(AM) Denver; KCNW(AM) Fairway, Kan.; KYCR(AM) Golden Valley, Minn.; and WWTC(AM) Minneapolis; KTEK(AM) Alvin and KAHZ(AM) Dallas/Fort Worth, and WZER(AM) Jackson, Wis.; is buying WCAR(AM) Livonia/Detroit, Mich., and WJDM(AM) Elizabeth, N.J. Dahl is CEO/55% owner, Community Airwaves Corp., which owns KNUI-AM-FM Kahului, KNUO-FM Paauilo and KHNR(AM) Honolulu, Hawaii; KQHT-FM Crookston and KLGR-AM-FM Redwood Falls, Minn.; KRRZ(AM)-KZPR-FM and KIZZ-FM

Minot, N.D.: KKAA(AM)-KQAA-FM Aberdeen and KBHB(AM)-KRCS(FM) Sturgis, S.D.; is buying KMVI-AM-FM Wailuku/ Pukalani, Maui, Hawaii; is selling CP for FM at Bismarck, N.D.
Seller: Lloyd B. Roach Inc., Aston, Pa. (Lloyd B. Roach, president); no other broadcast interests
Facilities: 1590 khz, 3.2 kw day, 1 kw night

Format: American popular standards

WLKF(AM) Lakeland, Fla.

Price: \$550,000

Buyer: Hall Communications Inc., Norwich, Conn. (Robert M. Hall, CEO/56% owner; Art J. Rowbotham, president/1% owner); owns WONN (AM) Lakeland and WPCV(FM) Winter Haven, Fla.; WNLC(AM)-WTYD(FM) New London and WICH(AM)-WCTY(FM) Norwich, Conn.; WNBH(AM)-WCTK(FM) New Bedford, Mass.; WKOL(FM) Plattsburgh, N.Y.; WLPA(AM)-WROZ(FM) Lancaster and WEGK(FM) (formerly WHTF) Starview, Pa., and WJOY(AM)-WOKO(FM) Burlington, Vt.; is buying WKGF-AM-FM Arcadia, Fla.

Seller: Root Communications Ltd., Daytona Beach, Fla. (James L. Devis, VP); owns WNDB(AM) Daytona Beach and WTSM(FM) (formerly WNDB-FM) Ormond-by-the-Sea, Fla., and KMVT(TV) Twin Falls, Idaho
Facilities: 1430 khz, 5 kw day, 1 kw night

Format: News/talk

Broker: Stan Raymond & Associates Inc.

WKBR(AM) Manchester, N.H.

Price: \$529,000

Buyer: George E. Ketrelakes, Peabody, Mass.; no other broadcast interests

Seller: Robert Miles Bittner, Needham, Mass.; owns WJIB(AM) Cambridge and WNEB(AM) Worcester, Mass.

Facilities: 1250 khz, 5 kw

Format: Beautiful music

KGHT(AM) Sheridan, Ark.

Price: \$338,000

Buyer: Metropolitan Radio Group Inc., Flower Mound, Tex. (Gary L. Acker, president/owner); owns WBRD (AM) Palmetto, Fla., and KCTE(AM) Independence, Mo., and WEW(AM) St. Louis; is buying WTMV(AM) Sarasota, Fla.

Seller: Country Broadcasting Inc., North Little Rock, Ark. (Harvey Fritts, president); no other broadcast interests.

Facilities: 880 khz, 220 w

Format: Southern gospel

KKGO(AM) Frazier Park, Calif.

Price: \$367,000

Buyer: Robert F. Turner, Bakersfield, Calif.; no other broadcast interests

Seller: Mt. Wilson FM Broadcasters Inc., Los Angeles (Saul Levine, principal); owns KKGO-FM Los Angeles, KNNZ(AM) Costa Mesa, KNNS(AM) Beverly Hills and KNOB(AM)-KKHI-FM San Rafael, all Calif., and KULA(AM) Honolulu

Facilities: 1050 khz, 10 kw day

Format: Classical

WINU(AM) Highland, Ill.

Price: \$275,000

Buyer: ORTCK Communications Inc., Cartersville, Ill. (co-owners Carl F. Ortale, president; Tim Tucker, secretary); no other broadcast interests

Seller: Jack E. Chor, Highland; no other broadcast interests

Facilities: 880 khz, 1 kw day

Format: Contemporary (pending LMA with Children's Broadcasting Corp.)

WKEN(AM) Dover, Del.

Price: \$173,000

Buyer: Vin-Lor Broadcasting Inc., Dover (Vincent J. Klepac, president/owner); no other broadcast interests

Seller: First State Broadcasting Inc., Wilmington, Del. (Joseph P. Farley Sr., Rosemary Farley, principals). Farleys also own WAMS(AM) Wilmington.

Facilities: 1600 khz, 5 kw day, 1 kw night

Format: Oldies

KABQ(AM) Albuquerque, N.M.

Price: \$100,000

Buyer: Continental Broadcasting Corp., Los Angeles (Jose Molina, president/owner); owns KXKS(AM) Albuquerque and KEXT(FM) Bosque Farms/Albuquerque. Molina also owns KPHX(AM) Phoenix.

Seller: Albuquerque Corp., Albuquerque (Eduardo Gomez, president). Gomez also is president of Rio and Bravo Broadcasting Cos., which owns KIRT(AM) Mission, Tex.; is selling KQXX(FM) McAllen, Tex.

Facilities: 1350 khz, 5 kw day, 500 w night

Format: Spanish

KILE(AM) (formerly KGUL) Port Lavaca, Tex.

Price: \$75,000

Buyer: Radio Free Texas Trust, Rockdale, Tex. (Jerome Friemel, trustee/owner)

Seller: Gulf Coast 1560 Corp., Stafford, Tex. (Jo Nell Werlinger, chairperson). Werlinger owns KFCC(AM) Bay City, Tex.

Facilities: 1560 khz, 500 w day

Format: Varied, Spanish

CP for KZTY(AM) Winchester, Nev.

Price: \$70,000

Buyer: Paragon Communications Corp., Garner, N.C. (Gardner H. Altman Jr., president/owner). Altman has interest in FM at N. Myrtle Beach, S.C., and in pending application for FM at Spring Lake, N.C.

Seller: Robert Adelman, Palmdale, Calif.; owns KRAJ(FM) Johannesburg and KLOA-AM-FM Ridgecrest, Calif.

Facilities: 620 khz, 500 w day, 450 w night

WCLI(AM) Corning, N.Y.

Price: \$50,000

Buyer: Eolin Broadcasting Inc., Corning (spouses Robert W. and Delores Eolin, John Horn, principals); owns WCBA-AM-FM Corning and WGMM-FM Big Flats/Corning

Seller: Corning SabreCom Inc., Corning (Paul H. Rothfuss, president); owns WNKI-FM Corning and WQIX(AM)-WPGI-FM Elmira, N.Y.; WHTO-FM Muncy/Williamsport, Pa., and WINW(AM)-WRQK-FM Canton, Ohio. Note: Corning bought station with FM in March 1995 for \$1.85 million.

Facilities: 1450 khz, 1 kw

Format: Talk

Broker: Kozacko Media Services

KLTI(AM) Macon, Mo.

Price: \$12,000

Buyer: Chirillo Electronics Inc., Fulton, Mo. (Phillip A. Chirillo, president/owner); owns KMCR(FM) Montgomery City, Mo.; has applied to build FMs in Jefferson City, Macon, Moberly and Vandalia, all Mo. Phillip Chirillo also owns 94.4% of KZBK-AM-FM Brookfield, Mo., and 46.6% of KZZT(FM) Moberly.

Seller: Phoenix II Broadcasting Inc., Keokuk, Iowa (John D. Rothgeb, president); no other broadcast interests

Facilities: 1560 khz, 1 kw day

Format: Dark

KEYQ(AM) Fresno, Calif.

Price: \$1 cash

Buyer: Jonna M. Hooker, Fresno

Seller: Americom II, Los Angeles (A. Thomas Quinn, president); owns KTHX(AM)-KFSS-FM Visalia and KEZL (FM) Fowler, Calif. Americom affiliate owns KTHT(FM) Fresno, KRZQ(FM) Tahoe City and KODS(FM) Carmelian Bay, Calif.; is buying KPLY(AM)-KQNV (FM) Sparks and KZAK(FM) Incline Village, Nev.

Facilities: 980 khz, 500 w day, 48 w night

Format: Nostalgia/talk

—Compiled by Elizabeth A. Rathbun

Changing Hands

*The week's tabulation
of station sales*

Proposed station trades

*By dollar volume and number of sales;
does not include mergers or acquisitions
involving substantial non-station assets*

THIS WEEK:

TVs **\$210,000,000** **1**
 Combos **\$17,475,000** **5**
 FMs **\$125,500,000** **5**
 AMs **\$2,028,000** **2**
 Total **\$354,995,000** **13**
SO FAR IN 1996:
 TVs **\$3,891,793,896** **57**
 Combos **\$3,895,848,579** **212**
 FMs **\$1,486,476,453** **241**
 AMs **\$127,754,405** **129**
 Total **\$9,401,873,333** **639**
SAME PERIOD IN 1995:
 TVs **\$2,357,042,000** **74**
 Combos **\$1,156,483,250** **119**
 FMs **\$390,199,113** **200**
 AMs **\$63,719,744** **96**
 Total **\$3,967,444,107** **489**

Source: BROADCASTING & CABLE

COMBOS

**WZFX(FM) Whiteville/Fayetteville and
WYRU(AM) Red Springs/Fayetteville-
WLRD(FM) St. Pauls/Fayetteville, all
N.C.**

Price: \$8.2 million (\$7 million for WZFX; \$1.2 million for WYRU-WLRD)
Buyer: Sound Communications LLC, Boston (Richard H. Churchill Jr., manager/99% owner). Churchill has interest in WKRF(FM) Tobyhanna, Pa., OmniAmerica Communications Inc. and Crescent Communications GP.
Sellers: ■ WZFX: Joyner Communications Inc., Goldsboro, N.C. (David Weil, president/owner); no other broadcast interests; ■ WYRU-WLRD: Lumbee Regional Development Association Inc., Pembroke, N.C. (Adolph Blue, chairman); no other broadcast interests

Facilities: WZFX: 99.1 mhz, 100 kw, ant. 1,000 ft.; WYRU: 1160 khz, 5 kw day, 250 w night; WLRD: 107.7 mhz, 6 kw, ant. 328 ft.

Formats: WZFX: urban; WYRU: gospel; WLRD: urban

Broker: Whittle Agency (sellers)

KKSO(AM) Des Moines-KJY(FM)

Ankeny/Des Moines, Iowa

Price: Transfer of WCSO(FM) Portland and WLPZ(AM) Westbrook, Me., and WHOM(FM) Mount Washington, N.H., plus \$3.5 million (contract also requires seller to assign purchase

agreement for WZPK-FM Berlin, N.H., to buyer)

Buyer: WCSO Broadcasting LP c/o Barnstable Broadcasting Inc., Newton, Mass. (Albert J. Kaneb, principal). Kaneb owns WTOU(AM)-WKDD(FM) Akron, Ohio; WWKL(FM) and WOMB(AM)-WYMU(FM) Harrisburg, Pa., and WGKX(FM) Memphis; 91% of WHLI(AM)-WKJY(FM); 20% of WSSR-FM Millington, Tenn.

Seller: Fuller-Jeffrey Broadcasting Cos. Inc., Newburyport, Mass. (Robert F. Fuller, president/50.003% owner); owns KRUU-AM Boone/Des Moines; WCYY(FM) Biddeford/Portland, WCYI(FM) Lewiston/Portland, WXBB-FM Kittery/Portland and WBLM(FM) Portland, all Maine, and WOKQ(FM) Dover, N.H.; is buying KRKQ(FM) (formerly KRUU) Boone/Des Moines, Iowa (see item, below); is selling KLCQ(FM) Healdsburg/Santa Rosa, KSRO(AM)-KXFX(FM) Santa Rosa and KSTE-AM Rancho Cordova/Sacramento, all Calif.

Facilities: AM: 1390 khz, 1 kw; FM: 92.5 mhz, 41 kw, ant. 541 ft.

Format: AM: country; FM: popular country

Broker: Americom Radio Brokers Inc.

WRIE(AM)-WXKC(FM) Erie, Pa.

Price: \$3.25 million

Buyer: Media One Group Erie LLC, Beachwood, Ohio (James T. Embrescia, managing member/51% owner). Embrescia is president of Erie Broadcasting II Inc., which is selling WLEC(AM)-WCPZ(FM) Sandusky, Ohio.

Seller: Atmor Properties Inc., Arlington, Va. (Lee W. Shubert, president); owns KMBY(AM) Capitola, Calif. Shubert owns Pinnacle Broadcasting Co., which owns WSOY-AM-FM Decatur, Ill.; WYNG-FM Evansville, Ind.; WRNS-AM-FM Kinston, N.C.; WYAV(FM) Conway, S.C., and KLLI-AM-FM Lubbock, Tex.; is buying WRRF(AM)-WDLX(FM) Washington, N.C.; is selling WOUR(AM)-WFXC(FM) Durham, N.C. Note: Atmor bought stations in 1995 for \$2.35 million.

Facilities: AM: 1260 khz, 5 kw; FM: 99.9 mhz, 50 kw, ant. 492 ft.

Format: AM: Music of Your Life; FM: adult contemporary

Broker: Americom Radio Brokers Inc. (seller)

WHBL(AM)-WWJR(FM) Sheboygan, Wis.

Price: \$2.1 million

Buyer: Walton LLC, Milwaukee (Michael R. Walton Sr., president/51% owner). Michael Walton owns Sheboygan County Broadcasting Co., which owns WHTC(AM) Holland, Mich.

Seller: Central States Network LP, Chicago (Thomas L. Bookey, president); owns WROE-FM and WNCY-FM Appleton/Oshkosh, WNFL(AM) -WKFX-FM Green Bay and WHBL(AM)-WWJR(FM) Sheboygan, all Wis.; is selling WPRC(AM)-WWTE-FM Lincoln and WTAX(AM)-WDBR(FM) Springfield, Ill.

Facilities: AM: 1330 khz, 5 kw day, 1 kw night; FM: 93.7 mhz, 6 kw, ant. 296 ft.

Format: AM: news/talk; FM: adult contemporary

Broker: Blackburn & Co. Inc.

KMIS(AM) Portageville-KMIS-FM New Madrid, Mo.

Price: \$425,000

Buyer: Williams Communications Inc., Somerset, Ky. (Walton E. Williams Jr., president); owns WLLK-FM Somerset, and WTRB-AM-FM Ripley, Tenn.

Seller: New Madrid County Broadcasting Co. (Julie M. Sweet, Shelley Rudd, principals). Sweet owns WCBL-AM-FM Benton, Ky.

Facilities: AM: 1050 khz, 1 kw day, 87 w night; FM: 106.5 mhz, 50 kw, ant. 469 ft.

Format: Both country

Broker: Media Venture Partners

RADIO: FM

WPNT-FM Chicago

Price: \$68 million cash

Buyer: Evergreen Media Corp., Irving, Tex. (Scott Ginsburg, chairman); owns WMVP(AM)-WLUP-FM, WRCX(FM), WVAZ(FM) and WEJM-AM-FM, all Chicago; is buying WNUA-FM Chicago (for other holdings see "Changing Hands," June 24). Note: Evergreen will sell WEJM-FM to comply with federal ownership limits.

Seller: Century Broadcasting Corp., Chicago (George Collias, president); no other broadcast interests

Facilities: 100.3 mhz, 8.3 kw, ant. 1,174 ft.

Format: Adult contemporary

Broker: Broadcasting Asset Management Corp. (seller)

KRWM(FM) Bremerton/Seattle, Wash.

Price: \$29.25 million

Buyer: Sandusky Newspapers Inc., San Francisco (David Rau, chairman/CEO; Norman Rau, president, Sandusky Radio); owns KEZX(AM)-KWJZ(FM) Seattle, KIXI(AM) Mercer Island/Seattle and KLSY-FM Bellevue/Seattle, all Wash.; KDKB(FM) Mesa, KUPD-FM Tempe and KUKO-AM Phoenix, all Ariz., and KEGL-FM Dallas

Seller: Brown Broadcasting Co. (Phil Melrose, president); owns KXOA-AM-FM and KQPT-FM Sacramento; KPOP